#### MoNK: Mortgages in a New-Keynesian Model

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#### Introduction

- A tractable framework for monetary policy analysis in which both short- and long-term debt affect equilibrium outcomes
- Why do we need such a framework?
  - Many investment decisions facilitated through long-term loans
  - The cost of long-term financing important to policy makers
  - In NK models, long-term loans are redundant assets
- MoNK: both the NK channel and long-term debt matter
  - Mortgage debt: 15-30 yrs, main liability of households, ...
  - Long-term debt = stream of contractual cash flows
  - ▶ Cash flows depend on future policy rates (*risk premia*, ...)
  - Two literatures find policy affects expect. future int. rates

#### Monetary policy and interest rates

- 1. Nominal interest rates and the nature of mon. policy shocks
  - SVAR shocks: actions, only affect short rates (Evans and Marshal, 1998)
  - Markets pay attention also to statements
  - High frequency studies: all yields move after a FOMC meeting
  - ► Gürkaynak, Sack, Swanson (2005), ...
  - Two latent factors account for most of the movements
  - GSS interpret them as an action factor and a statement factor about expected future policy rates

#### FOMC June 2019 policy shock



#### Monetary policy and interest rates

- 2. Behavior of nominal interest rates over time
  - Monthly or quarterly frequencies
  - ▶ Extract latent factors from yields (Ang and Piazzesi, 2003, ...)
  - Two latent factors account for most of the movements
  - One is very persistent (close to random walk): "level factor"
  - ▶ Moves expected rates (Cochrane and Piazzesi, 2008, ...)
  - Often attributed to monetary policy due to strong correlation with inflation (Duffee, 2012, ...)

#### Nominal rates over time: Germany



#### Long-term debt

#### Passthrough of the policy rate

- Flow vs. stock
- FRM vs. ARM

### Illustration: ECB and mortgage rates



#### Long-term debt

Passthrough of the policy rate

- Flow vs. stock
- FRM vs. ARM
- The real value of cash flows depends on inflation, which (in equilibrium) is related to the policy rate
- These are the effects we want to capture

#### Questions

- 1. Effects of action vs. statement policy shocks
  - Motivated by the above two literatures
- 2. Sticky prices vs. long-term debt?
  - Debate on intertemporal vs. income channels of mon. policy (eg., Kaplan, Moll, Violante 2018)
  - Direct link from mon. policy to household disposable income
- 3. Interactions between the two channels?
  - Transparently document the mechanism
  - Hopefully informative for future research

### Outline

- 1. The model
- 2. Calibration and steady state
- 3. Findings for benchmark policy shocks
- 4. Mechanism
- 5. Shocks as in GSS 2005, Nakamura and Steinsson 2018
- 6. Conclusions

## The model

## Key features

- Two-agent economy, split by Campbell and Cocco (2003)
- ► Homeowners: stand-in for 3rd & 4th quintile of wealth dist.
  - Supply labor; buy housing w/ mortgages; trade a bond at a cost (resemble "rich hand-to-mouth")
- Capital owners: stand-in for 5th quintile
  - Supply labor; invest in capital and mortgages; trade the bond at no cost
- The agents thus differ in access to cap. and bond markets
  - $\blacktriangleright$   $\Rightarrow$  (i) value cash flows differently, (ii) have different MPCs
- Standard NK production w/ sticky prices
- Taylor rule /w two types of policy shocks
- ► Abstract from habits, labor market frictions, indexation, ...

#### Relationship with other models

- Measure of homeowners = 0: MoNK  $\rightarrow$  RANK (w/ capital)
- ► No mortgages: MoNK → TANK (eg., Debortoli and Galí, 2018)
- ► Richer heterogeneity: MoNK → HANK (KMV 2018) with mortgages

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- ► No sticky prices, no labor supply: MoNK → GKŠ (2017) without optimal refi & mortgage choice (secondary effects)
- Compared with Doepke and Schneider (2006), Auclert (2018): in MoNK cash flows matter, not just the real PV of debt

#### Capital owners

$$\max E_0 \sum_{t=0}^{\infty} \beta^t \left\{ \log c_{1t} - [\omega_1/(1+\sigma)] n_{1t}^{1+\sigma} \right\}$$

s.t.

$$c_{1t} + q_{Kt} x_{Kt} + \frac{b_{1,t+1}}{p_t} + \frac{l_{1t}}{p_t} = r_t^* k_t + \epsilon_w w_t^* n_{1t} + (1 + i_{t-1}) \frac{b_{1t}}{p_t} + \frac{m_{1t}}{p_t} + \tau_{1t} + \Pi_t$$
$$k_{t+1} = (1 - \delta_K) k_t + x_{Kt}$$

*I*<sub>1t</sub>: new nominal mortgage loans

 $m_{1t}$ : receipts of nominal payments on outstanding mortgage debt Individual state:  $k_t$ ,  $b_{1t}$ ,  $m_{1t}$ 

Decisions:  $c_{1t}$ ,  $n_{1t}$ ,  $x_{Kt}$ ,  $b_{1,t+1}$ ,  $l_{1t}$ ,  $k_{t+1}$ 

#### Homeowners

$$\max E_0 \sum_{t=0}^{\infty} \beta^t \left\{ \varrho \log c_{2t} + (1-\varrho) \log h_t - [\omega_2/(1+\sigma)] n_{2t}^{1+\sigma} \right\}$$

s.t.

$$c_{2t} + q_{Ht} \times_{Ht} + \frac{b_{2,t+1}}{p_t} = w_t^* n_{2t} + (1 + i_{t-1} + \Upsilon_{t-1}) \frac{b_{2t}}{p_t} - \frac{m_{2t}}{p_t} + \frac{l_{2t}}{p_t} + \tau_{2t}$$
$$\frac{l_{2t}}{p_t} = \theta q_{Ht} \times_{Ht}$$
$$h_{t+1} = (1 - \delta_H) h_t + \chi_{Ht}$$

 $l_{2t}$ : new nominal mortgage loans taken out to purchase *new* housing  $m_{2t}$ : nominal payments on outstanding mortgage debt  $\Upsilon_{t-1}$ : bond market participation cost (increasing and convex in  $b_{2t}/p_{t-1}$ ) Indiv. state:  $h_t$ ,  $b_{2t}$ ,  $m_{2t}$ , dec.:  $c_{2t}$ ,  $n_{2t}$ ,  $x_{Ht}$ ,  $b_{2,t+1}$ ,  $l_{2t}$ ,  $h_{t+1}$ 

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$$\begin{aligned} d_{j,t+1} &= (1 - \gamma_{jt})d_{jt} + l_{jt} \\ R_{j,t+1} &= \begin{cases} i_t & \text{ARM} \\ (1 - \phi_{jt})R_{jt} + \phi_{jt}i_t^F & \text{FRM} \end{cases} \end{aligned}$$

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$$\gamma_{j,t+1} = (1 - \phi_{jt})(\gamma_{jt})^{\alpha} + \phi_{jt}\kappa$$

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Only either ARM or FRM, held to maturity

#### NK production

• PC: identical final good producers, measure = 1

$$\max_{Y_t, \{y_t(j)\}_0^1} p_t Y_t - \int_0^1 p_t(j) y_t(j) dj \quad \text{where} \quad Y_t = \left[\int_0^1 y_t(j)^{\varepsilon} dj\right]^{1/\varepsilon}$$

• M: intermediate good producer  $j \in [0, 1]$ 

$$\max_{P_t(j)} E_t \sum_{i=0}^{\infty} \psi^i Q_{1,t+i} \left[ \frac{p_t(j)}{p_{t+i}} y_{t+i}(j) - \chi_{t+i} y_{t+i}(j) \right] - \Delta$$

s.t. a demand function of PC

$$\chi_t y_t(j) = \min_{k_t(j), n_t(j)} r_t k_t(j) + w_t n_t(j) \quad \text{s.t.} \quad k_t(j)^{\varsigma} n_t(j)^{1-\varsigma} = y_t(j)$$

► ⇒ NK Phillips Curve

### Aggregate expenditures

 $C_{1t} + C_{2t} + q_{Kt}(X_{Kt})X_{Kt} + q_{Ht}(X_{Ht})X_{Ht} + G = Y_t$ 

 $\begin{aligned} q_{Kt}(.)' &> 0 \quad q_{Kt}(.)'' &> 0 \\ q_{Xt}(.)' &> 0 \quad q_{Xt}(.)'' &> 0 \end{aligned}$ 

- Implies a concave production possibilities frontier (eg., Fisher, 1997)
- A short cut for a multi-sectoral model (eg., Davis and Heathcote, 2005)
- q<sub>Ht</sub>, q<sub>Ht</sub> work like capital adjustment costs; limit consumption smoothing in the aggregate

### Equilibrium

Market clearing

$$(1 - \Psi)I_{1t} = \Psi I_{2t},$$
 (mortgage)

$$(1-\Psi)b_{1,t+1}=-\Psi b_{2,t+1},$$
 (one-period bond)

$$\int_0^1 n_t(j) = \epsilon_w (1 - \Psi) n_{1t} + \Psi n_{2t}, \qquad (labor)$$

$$\int_0^1 k_t(j) = (1 - \Psi)k_t, \qquad (\text{capital})$$

$$C_{1t} + C_{2t} + q_{Kt}X_{Kt} + q_{Ht}X_{Ht} + G = Y_t$$
 (goods)

Aggregate consistency

$$(1-\Psi)d_{1t}=\Psi d_{2t}, \quad \gamma_{1t}=\gamma_{2t}, \quad R_{1t}=R_{2t}$$

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- Yields  $\rightarrow$  factors (orthogonal)
  - Narrow window around FOMC decisions
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- Two factors account for 95% of variance in yields
  - ▶ 1st=near random walk, moves the level, affects exp. rates
  - 2nd=less persistent, moves the slope, small effect on exp. rates

### Taylor rule and policy shocks (cont.)

- Benchmark TR shocks: two independent AR(1) processes
- Persistent shock modeled as an inflation target shock

$$i_t = r + \mu_t + \nu_\pi (\pi_t - \mu_t) + \eta_t, \quad \nu_\pi > 1$$

• 
$$\mu_{t+1} = (1 - \rho_{\mu})\pi + \rho_{\mu}\mu_t + \xi_{\mu,t+1}$$
  $\rho_{\mu} = 0.99$ 

•  $\mu_t$ ,  $\eta_t$  can be combined to form shocks as in GSS 2005, NS 2018

Interest rate smoothing, output gap?

#### Equilibrium short rate

 Euler eqs. of capital owner for bonds and capital + Taylor rule, solve forward, exclude bubbles

$$i_{t} \approx \mu_{t} + \left[\sum_{j=0}^{\infty} \left(\frac{1}{\nu_{\pi}}\right)^{j} E_{t} r_{t+j}^{*} - \frac{\rho_{\eta}}{\nu_{\pi} - \rho_{\eta}} \eta_{t}\right] \equiv level_{t} + slope_{t}$$

• level/slope split if  $\mu_t$  has no effect on real rates (will be the case)

#### Equilibrium inflation

• Using the above expression for  $i_t$  back in the Taylor rule gives

$$\pi_t \approx \mu_t + \left[\frac{1}{\nu_{\pi}} \sum_{j=0}^{\infty} \left(\frac{1}{\nu_{\pi}}\right)^j E_t r_{t+j}^* - \frac{1}{\nu_{\pi} - \rho_{\eta}} \eta_t\right]$$

- Sum of near random walk and temporary components (Stock and Watson, 2007)
- $\mu_t$  same effect on  $i_t$  and  $\pi_t$

#### Equilibrium FRM rate

 No-arbitrage pricing by the cap. owner b/w the bond and a new loan

$$1 = E_t \left[ \frac{i_t^F + \gamma_{1,t+1}}{1 + i_t} + \frac{i_t^F + \gamma_{1,t+2}}{(1 + i_t)(1 + i_{t+1})} (1 - \gamma_{1,t+1}) + \dots \right] + \Psi_t$$

 $\Psi_t$ : covariance terms between the pricing kernel and cash flows

#### Equilibrium ARM rate

- The interest rate of ARM is the short rate i<sub>t</sub>
- Straightforward to verify the following no-arbitrage condition holds for any stochastic sequence of *i*<sub>t</sub>

$$1 = E_t \left[ \frac{i_t + \gamma_{1,t+1}}{1 + i_t} + (1 - \gamma_{1,t+1}) \frac{i_{t+1} + \gamma_{1,t+2}}{(1 + i_t)(1 + i_{t+1})} + \dots \right]$$

### Demand for mortgages

First-order condition for x<sub>Ht</sub>

$$q_{Ht}(1+\tau_{Ht})=\beta E_t \frac{V_{h,t+1}}{V_{ct}},$$

$$\tau_{Ht} = -\theta \left\{ 1 - E_t \left[ Q_{2,t+1} \frac{i_{t+1}^M + \gamma_{2,t+1}}{1 + \pi_{t+1}} + Q_{2,t+2} \frac{(i_{t+2}^M + \gamma_{2,t+2})(1 - \gamma_{2,t+1})}{(1 + \pi_{t+1})(1 + \pi_{t+2})} + \dots \right] \right\}$$

#### Calibration and steady-state

## Calibration (selected parameters)

Symbol	Value	Description	
Population			
Ψ.	2/3	Share of homeowners	
Preferences			
$\omega_1$	8.4226	Disutility from labor (capital owner)	
$\omega_2$	12.818	Disutility from labor (homeowner)	
Q	0.6258	Weight on consumption (homeowner)	
Technology			
ζ	3.2	Curvature of PPF	
$\epsilon_w$	2.3564	Rel. productivity of cap. owners	
Fiscal			
G	0.138	Government expenditures	
$\tau_N$	0.235	Labor income tax rate	
$ au_{K}$	0.3361	Capital income tax rate	
$\overline{\tau}_2$	0.05853	Transfer to homeowner	
Goods market			
$\psi$	0.75	Fraction not adjusting prices	
Mortgage market			
θ	0.6	Loan-to-value ratio	
Bond market			
θ	0.15	Participation cost function	
Monetary policy			
$\nu_{\pi}$	1.5	Weight on inflation	
Exogenous processes			
$\rho_{\mu}$	0.99	Persistence of the level factor shock	
$ ho_\eta$	0.3	Persistence of standard mon. pol. shock	

Values in red: calibrated to cross-sectional moments (and aggregate hours)

#### Steady-state cross-sectional implications

Symbol	Model	Data	Description
Targeted in calibration:			
$ \begin{array}{l} m_2/(wn_2+\overline{\tau}_2)\\ \overline{\tau}_2/(wn_2+\overline{\tau}_2)\\ \epsilon_w wn_1/income_1 \end{array} $	0.15 0.12 0.53	0.15 0.12 0.53	Mortgage payments to income Transfers in homeowner's income Labor income in cap. owner's income
Not targeted:			
A. Capital owner's variables $(rk + m_1)/income_1$ $\tau_1/income_1$ $m_1/netincome_1$	0.42 0.05 0.07	0.39 <sup>§</sup> 0.08 N/A	Income from assets in total income Transfers in total income Mortg. income to post-tax income
B. Homeowner's variables $wn_2/(wn_2 + \tau_2)$ $m_2/[(1 - \tau_N)wn_2 + \tau_2]$	0.88 0.18	0.82 N/A	Labor income in total income Mortgage payments to post-tax income
<b>C.</b> Earnings distribution $\epsilon_w w N_1 / (\epsilon_w w N_1 + w N_2)$ $w N_2 / (\epsilon_w w N_1 + w N_2)$	0.59 0.41	0.54 0.46	Capital owners' share Homeowners' share
<b>D.</b> Income distribution $Income_1 / [Income_1 + (wN_2 + \Psi\tau_2)]$ $(wN_2 + \Psi\tau_2) / [Income_1 + (wN_2 + \Psi\tau_2)]$	0.70 0.30	0.61 0.39	Capital owners' share Homeowners' share

# Benchmark experiments: AR(1) shocks

- 1. Temporary vs. persistent shock
- 2. ARM vs. FRM
- 3. MoNK vs. Mo (flexible prices) vs. NK (no mortgage loans)

#### Long-term mortgage debt channel



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#### Temporary shock (1pp), ARM



#### Temporary shock (1pp), ARM



#### Temporary shock (1pp), FRM



#### Main takeaways so far

- Temporary shock
  - MoNK similar to NK (except  $c_t^H$ )  $\Rightarrow$  contract irrelevance
  - Cons. of homeowners  $(c_t^H)$ 
    - Affected more than cons. of capital owners
    - Affected more in MoNK than in NK

#### Persistent shock (1pp), ARM



#### Persistent shock (1pp), ARM



#### Persistent shock (1pp), FRM



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  - Cons. of homeowners  $(c_t^H)$ 
    - Affected more than cons. of capital owners
    - Affected more in MoNK than in NK
- Persistent shock
  - MoNK similar to Mo (sticky prices small effect)
  - Effects mainly redistributive
  - Contract matters
  - Real effects despite no change in the real rate
  - Cons. of homeowners again affected by more than of capital owners

#### The mechanism

- 1. New-Keynesian channel
- 2. Long-term debt channel

#### New-Keynesian channel

The New-Keynesian Phillips Curve is where the action is!

$$\pi_t = \frac{(1-\psi)(1-\beta\psi)}{\psi} \Theta \widehat{\chi}_t + \beta E_t \pi_{t+1},$$

where

 $\widehat{\chi}_t \sim \widehat{Y_t}$  and eta 
ightarrow 1

$$\Rightarrow \quad \pi_t - E_t \pi_{t+1} \approx \frac{(1-\psi)(1-\beta\psi)}{\psi} \Theta \widehat{\mathbf{Y}_t}$$

Hence  $\pi_t < E_t \pi_{t+1} \Rightarrow \widehat{Y_t} < 0$  and  $\pi_t \approx E_t \pi_{t+1} \Rightarrow \widehat{Y_t} \approx 0$ 

#### Long-term debt channel I

Effect on budged constraint ("income effect")

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Nominal mortgage payments over the remaining life of a loan

$$m_t = (i_t^M + \gamma_t)d_t, \quad \{\gamma_t\}_1^J, \quad \gamma_1 \approx 0 \dots \gamma_J = 1$$

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Rewrite in real terms

$$\begin{split} \widetilde{m}_{t+1} &= \frac{(i_{t+1}^{M} + \gamma_{t+1})}{(1 + \pi_{t+1})} \widetilde{d}_{t+1}, \quad \dots \quad \widetilde{m}_{t+j} = \frac{(i_{t+j}^{M} + \gamma_{t+j})}{(1 + \pi_{t+1})\dots(1 + \pi_{t+j})} \widetilde{d}_{t+j}, \\ &\approx i_{t+1}^{M} \widetilde{d}_{t+1} \qquad \qquad \approx \frac{1}{(1 + \pi_{t+1})\dots(1 + \pi_{t+j})} \widetilde{d}_{t+j} \end{split}$$

In the immediate future,  $i_{t+1}^{M}$  is all that matters! (ARM vs. FRM)

#### Long-term debt channel II

Effect on the cost of new housing ("price effect")

F.O.C. for  $x_{Ht}$ 

$$q_{Ht}(1+\tau_{Ht}) = \beta E_t \frac{V_{h,t+1}}{v_{ct}},$$

$$\tau_{Ht} = -\theta \left\{ 1 - E_t \left[ Q_{2,t+1} \frac{i_{t+1}^{H} + \gamma_{2,t+1}}{1 + \pi_{t+1}} + Q_{2,t+2} \frac{(i_{t+2}^{H} + \gamma_{2,t+2})(1 - \gamma_{2,t+1})}{(1 + \pi_{t+1})(1 + \pi_{t+2})} + \dots \right] \right\}$$

#### Alternative formulations of the shocks

### Shocks as in GSS (2005)

Action vs. statement shock

$$\begin{split} i_t &= i + \nu_{\pi}(\pi_t - \pi) + \mathbf{v}^{\top} \mathbf{z}_t, \\ \mathbf{v}^{\top} &\equiv [1 - \nu_{\pi}, 1], \ \mathbf{z}_{1t} \equiv \mu_t - \pi, \ \mathbf{z}_{2t} \equiv \eta_t \end{split}$$

$$z_t^* = M z_t$$

$$\dot{u}_t = i + 
u_\pi(\pi_t - \pi) + \mathbf{v}^\top M^{-1} z_t^*,$$

*M* restricted so that  $z_{1t}^*$ ,  $z_{2t}^*$  are orthogonal and  $z_{1t}^*$  has no effect on  $i_t$  in equilibrium, only forecasts future  $z_{2t}^*$ 

Statement shock (1pp), ARM and FRM



#### Shocks as in NS (2018)

Policy shock vs. signal about the future state of the economy

$$i_t = r_t^* + \pi + \nu_\pi (\pi_t - \pi) + \eta_t$$

$$\begin{bmatrix} A_t \\ S_t \end{bmatrix} = \begin{bmatrix} \rho_A & 1 \\ 0 & \rho_S \end{bmatrix} \begin{bmatrix} A_{t-1} \\ S_{t-1} \end{bmatrix} + \begin{bmatrix} \xi_{At} \\ \xi_{St} \end{bmatrix}$$

 $A_t = \text{TFP}, S_t = \text{signal about future TFP}$ 

 $ho_{S} =$  0.999 chosen to match the persistence of the FRM rate

 $\Rightarrow$  Bansal and Yaron (2004)-type process for TFP growth

$$\Delta A_t = (\rho_A - 1)A_{t-1} + S_{t-1} + \xi_{At}$$

TR accommodates resulting changes in  $r_t^*$  so that  $\pi_t = \pi$ 

#### Information shock (1pp), ARM and FRM



### Conclusions

- NK channel dominating for policy shocks affecting the nominal interest rate only temporarily
- Long-term debt channel dominating for policy shocks affecting the nominal rate persistently
- NK channel generates short-lived aggregate effects that are essentially the same under ARM and FRM (with the exception of homeowners consumption)
- The long-term debt channel generates prolonged redistributive effects, which are markedly different across ARM and FRM
- The two channels interact in affecting homeowners consumption under ARM and a temporary shock
- The basic shocks can be combined to form shocks with interesting economic intrepretations

## Thank you!

## Mortgages: example, 30yr



