Presentation of survey results

Survey of BMCG dealer banks and trading platform operators on their activity with hedge funds, conducted ahead of the 26 June 2024 BMCG meeting.

All questions referred to euro area government bond markets (cash and repo, excluding futures)
BMCG survey results

Q1) On a typical day, how many hedge funds are regular clients of your business or desk?

The majority of respondents indicated to have many (>25) hedge fund clients.

Q2) What are the primary avenues by which you trade with hedge funds (ranked 1-3)?

<table>
<thead>
<tr>
<th>% of total responses</th>
<th>Rank 1</th>
<th>Rank 2</th>
<th>Rank 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>electronic trading</td>
<td>45%</td>
<td>20%</td>
<td>15%</td>
</tr>
<tr>
<td>voice trading</td>
<td>40%</td>
<td>25%</td>
<td>10%</td>
</tr>
<tr>
<td>mostly facing auto quote algorithms</td>
<td>50%</td>
<td>15%</td>
<td>10%</td>
</tr>
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Notes: The question allowed respondents to select up to three choices. Some respondents provided less than three ranked responses.
Q3) In EGB cash market turnover what percent of your total risk (DV01) do hedge funds represent?

Q4) In EGB repo markets what percent of your traded volume do hedge funds represent?

Notes: Excludes responses for “does not apply”. Only includes dealer bank responses.
Q5) Compared to your RM clients, in which curve segments do you see HFs most / more active?

- Very short term
- 2Y area
- 5Y area
- 10Y area
- Longer term

Notes: Excludes responses for “does not apply”. Full question: “Compared to the average activity of your real money clients, in which segments of EGB curves do you see hedge funds being most or relatively more active at the moment?”

Q6) For primary dealers: Ahead of an auction, which demand originates on average from HFs?

- DE auctions
- FR auctions
- ES auctions
- IT auctions

Notes: Excludes responses for “does not apply”. Full question: “For primary dealers: Ahead of an auction, which share of demand/interest that you collect originates on average from hedge funds for Spanish, Italian, French, and German auctions?”
**Q7) Do you receive axes / inventory information from hedge funds?**

- **not at all**: 75%
- **occasionally**: 5%
- **regularly / very often / daily**: 20%
- **does not apply**: 0%

**Q8) In 2024, in the days before an auction, do you see HFs as net buyers or sellers of bonds to be auctioned?**

- **Strong net buyer**: 40%
- **Net buyer**: 25%
- **Flat**: 15%
- **Net seller**: 30%
- **Strong net seller**: 0%

**Notes:** The choices “regularly”, “very often”, and “daily” were not selected by any of the respondents. They are combined into a single column above.

**Notes:** Full question: “In 2024, in the days before an auction, do you see hedge funds on average as net buyers or net sellers of the bonds to be auctioned?”