



# **THE EXCHANGE RATE, ASYMMETRIC SHOCKS AND ASYMMETRIC DISTRIBUTIONS**

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# Introduction

- Large literature on exchange rate and exports
  - Consistent discrepancy between micro and macro estimates
- In this paper, we empirically re-examine the exchange rate elasticity of exports
- We incorporate firm-derived productivity statistics in a gravity-type equation
- We further look at exchange rate elasticity for:
  - Appreciation and depreciation
  - Relative to the size of the shock

# Preview of results

- Inclusion of productivity statistics drastically affects the average observed elasticity
- There is a strong negative correlation between productivity dispersion and elasticity
- There are drastic differences between appreciation and depreciation episodes
- Exchange rate movements matter when they are relatively sizable

# Related literature

- Heterogeneous response and aggregation
  - Berman et al. (2013), Dekle et al. (2007), Dekle et al. (2013), Cheung and Sengupta (2013),
- Asymmetric shocks
  - Raham and Serletis (2009), Grier and Smallwood (2013), Fang et al. (2009)
- Exchange rate pass-through
  - Pollard and Coughlin (2004), Bussiere (2006) , Delatte and Lopez-Villavicencio (2012),

# Data

- Productivity data : CompNet
  - BE, EE, ES, FI, HR, IT, LT, PT, RO, SI
  - 22 manufacturing sectors, 12 years
  - Sector level estimated TFP → higher order statistics
- Trade data: UN ComTrade
  - Data for all possible partners, aggregated to NACE 2 level
- Bilateral RER data
  - Catini et al. (2010)

# Empirical specification

$$\ln(X_{ni,t}^j) = \alpha + \beta \ln(RER_{ni,t}) + \gamma \ln(RER_{ni,t}) \times \ln \text{Prod Dispersion}_{n,t}^j + \sigma \ln(RER_{ni,t}) \\ \times \ln \text{Prod Skew}_{n,t}^j + \delta_1 D_{ni,t}^j + \delta_2 GDP_{n,t} + \delta_3 GDP_{i,t} + \text{controls}_{ni}^j + \varepsilon_{ni,t}^j$$

First difference:

$$(1) \Delta \ln(X_{ni,t}^j) = \alpha + \beta \Delta \ln(RER_{ni,t}) +$$

$$\gamma_1 \Delta \ln(RER_{ni,t}) \times \ln \text{Prod Dispersion}_{n,t}^j + \sigma_1 \Delta \ln(RER_{ni,t}) \times \ln \text{Prod Skew}_{n,t}^j +$$

$$\gamma_2 \ln(RER_{ni,t}) \times \Delta \ln \text{Prod Dispersion}_{n,t}^j + \gamma_3 \Delta \ln(RER_{ni,t}) \times$$

$$\Delta \ln \text{Prod Dispersion}_{n,t}^j + \sigma_2 \ln(RER_{ni,t}) \times \Delta \ln \text{Prod Skew}_{n,t}^j + \sigma_3 \Delta \ln(RER_{ni,t}) \times$$

$$\Delta \ln \text{Prod Skew}_{n,t}^j + \delta_1 \Delta D_{ni,t}^j + \delta_2 \Delta GDP_{n,t} + \delta_3 \Delta GDP_{i,t} + \Delta \varepsilon_{ni,t}^j$$

# Baseline results

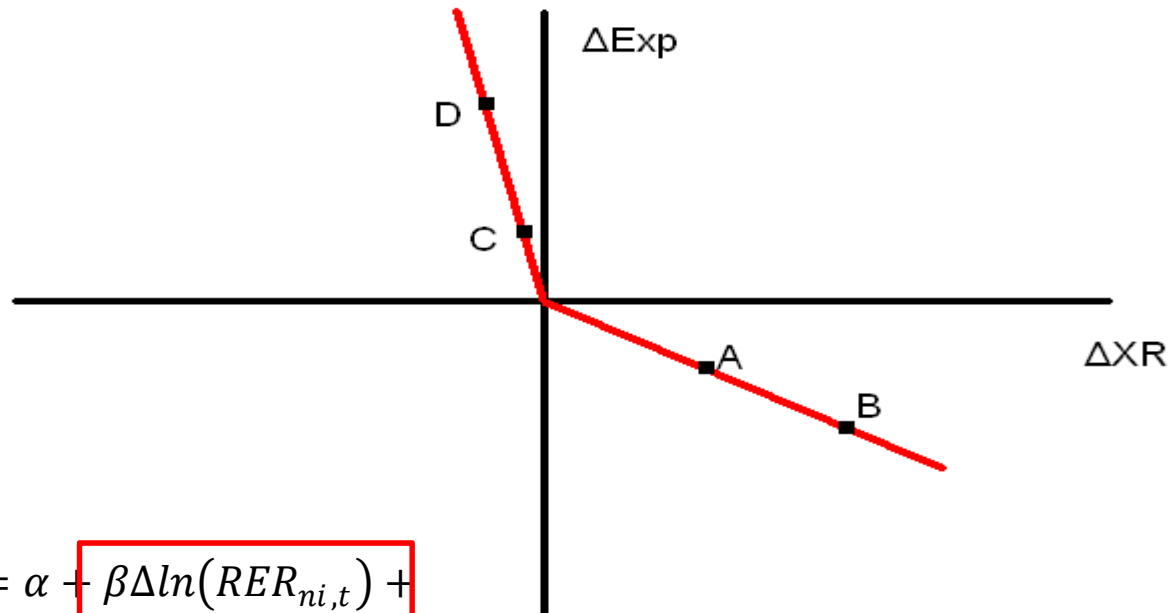
	No productivity statistics	Productivity statistics
$\Delta \ln(XR)$	-0.337*** (0.0338)	-0.773*** (0.129)
$\Delta \ln(XR) \times \ln(\text{TFP})$ dispersion		0.157*** (0.0435)
$\Delta \ln(XR) \times \ln(\text{TFP})$ skewness		-0.0173 (0.0461)

# Baseline results

- Similar results if we use other distribution statistics
- Similar results if we use apparent labor productivity instead of TFP
- Much better results than just including fixed effects
- Sector/country specific estimates



# Asymmetric exchange rate



$$(1) \Delta \ln(X_{ni,t}^j) = \alpha + \beta \Delta \ln(RER_{ni,t}) +$$

$$\gamma_1 \Delta \ln(RER_{ni,t}) \times \ln \text{Prod Dispersion}_{n,t}^j + \sigma_1 \Delta \ln(RER_{ni,t}) \times \ln \text{Prod Skew}_{n,t}^j +$$

$$\gamma_2 \ln(RER_{ni,t}) \times \Delta \ln \text{Prod Dispersion}_{n,t}^j + \gamma_3 \Delta \ln(RER_{ni,t}) \times$$

$$\Delta \ln \text{Prod Dispersion}_{n,t}^j + \sigma_2 \ln(RER_{ni,t}) \times \Delta \ln \text{Prod Skew}_{n,t}^j + \sigma_3 \Delta \ln(RER_{ni,t}) \times$$

$$\Delta \ln \text{Prod Skew}_{n,t}^j + \delta_1 \Delta D_{ni,t}^j + \delta_2 \Delta \text{GDP}_{n,t} + \delta_3 \Delta \text{GDP}_{i,t} + \Delta \varepsilon_{ni,t}^j$$

# Asymmetric exchange rate

	No productivity statistics	Productivity statistics
<b>Appreciation</b>		
$\Delta \ln(\text{XR})$	-0.754*** (0.0490)	-1.006*** (0.150)
$\Delta \ln(\text{XR}) \times \ln(\text{TFP})$ dispersion		0.0995** (0.0504)
$\Delta \ln(\text{XR}) \times \ln(\text{TFP})$ skewness		-0.0263 (0.0563)
<b>Depreciation</b>		
$\Delta \ln(\text{XR})$	0.261*** (0.0712)	-0.212 (0.263)
$\Delta \ln(\text{XR}) \times \ln(\text{TFP})$ dispersion		0.148 (0.0851)
$\Delta \ln(\text{XR}) \times \ln(\text{TFP})$ skewness		0.0244 (0.0806)

# Large shocks

- We split the sample in two: inner 50% and outer 50%
- $\pm 3\%$ : small changes

$$(1) \Delta \ln(X_{ni,t}^j) = \alpha + \beta \Delta \ln(RER_{ni,t}) +$$

$$\gamma_1 \Delta \ln(RER_{ni,t}) \times \ln \text{Prod Dispersion}_{n,t}^j + \sigma_1 \Delta \ln(RER_{ni,t}) \times \ln \text{Prod Skew}_{n,t}^j +$$

$$\gamma_2 \ln(RER_{ni,t}) \times \Delta \ln \text{Prod Dispersion}_{n,t}^j + \gamma_3 \Delta \ln(RER_{ni,t}) \times$$

$$\Delta \ln \text{Prod Dispersion}_{n,t}^j + \sigma_2 \ln(RER_{ni,t}) \times \Delta \ln \text{Prod Skew}_{n,t}^j + \sigma_3 \Delta \ln(RER_{ni,t}) \times$$

$$\Delta \ln \text{Prod Skew}_{n,t}^j + \delta_1 \Delta D_{ni,t}^j + \delta_2 \Delta \text{GDP}_{n,t} + \delta_3 \Delta \text{GDP}_{i,t} + \Delta \varepsilon_{ni,t}^j$$

# Large shocks

	No productivity statistics	Productivity statistics
<b>Small shocks</b>		
$\Delta \ln(XR)$	-0.460*** (0.154)	-0.872 (0.595)
$\Delta \ln(XR) \times \ln(\text{TFP})$ dispersion		0.153 (0.200)
$\Delta \ln(XR) \times \ln(\text{TFP})$ skewness		-0.0350 (0.219)
<b>Large shock</b>		
$\Delta \ln(XR)$	-0.333*** (0.0343)	-0.772*** (0.132)
$\Delta \ln(XR) \times \ln(\text{TFP})$ dispersion		0.158*** (0.0445)
$\Delta \ln(XR) \times \ln(\text{TFP})$ skewness		-0.0169 (0.0472)

# Concluding remarks

- New empirical estimation of the exchange rate elasticity
- When taking into account productivity statistics, the elasticity doubles
- The higher the concentration of productive firms, the lower the elasticity
- Considerable difference in elasticities depending on the sign and size of the exchange rate movement



Thank you