

Comments on "The Role of Labour Markets for Euro Area Monetary Policy" by Christoffel, Kuester and Linzert

IMonetary policy transmission mechanism in the euro area in its first 10 years

Jouko Vilmunen

Bank of Finland/Research Unit

29/09/2009

Unemployment through labour market search?

- Very interesting paper.
- LM search + DSGE currently increasingly popular
- Incorporating UE through LM search: fairly ambitious research agenda
 - two elegant approaches: LM search and DSGE modelling
 - combining the two improves our understanding of macrodynamics?
- Nice papers already exist: Blanchard - Gali (-09), Gertler - Sala - Trigari (-08), Krause - Lubik (-07), Trigari (-06), Walsh (-05) just to mention a few ...

- Summary of the model
- Comments
- Looking ahead: search frictions in LM markets and macro
 - LM search and LM dynamics (job flows, unemployment ...): seem ok and promising
 - LM search and macroanalysis: beginning to have doubts ...

- The structure and behaviour of the labour market affect inflation dynamics through:
 - real wages (direct effect on rmc)
 - hours worked (affects rmc through mpl)
- The paper: the institutional features of the labour market affect inflation through both channels
- New Keynesian DSGE model with Mortensen-Pissarides type search frictions in the LM
 - closely related to Trigari (2006)
 - in particular: Right-To-Manage instead of Efficient Bargaining (Surplus Splitting)

The Model: Private agents

- Three types of firms: retail firms (RF), wholesale firms (WF) and labour good firms (LGF)
 - RF: competitive, package (aggregate) wholesale products, via a CRS aggregator, into consumption/investment good
 - WF: imperfectly competitive, CRS technology, use labour goods to produce differentiated goods to be sold to RF
 - LGF: DRS technology, hours as inputs, produce labour goods to be sold to wholesale firms
- This structure motivated by the desire to have different agents do price fixing (WF à la Calvo) and matching (LGF)
 - this assumption is typical in the background literature
- Households: intertemporal maximizers; habit persistence in preferences; choose consumption and hours; pool income; feasibility set (budget constraint) affected by vacancy posting costs

The Model: Matching

- Matching:
 - Cobb-Douglas matching function with matching efficiency σ_m
 - LM tightness $\theta = \frac{v}{u}$
 - for a firm the probability of filling a vacancy decreasing in LM tightness: $q = \frac{m}{v} = \sigma_m \theta^{-\zeta}$, where ζ denotes elasticity of matching w.r.t. UE
 - for an individual worker the probability of finding a job increasing in LM tightness: $s = \frac{m}{u} = \sigma_m \theta^{1-\zeta}$

∴ need to impose restrictions (eg. σ_m) that ensure q and s are probabilities

- Matches do not become productive immediately, only after a period (quarter)
- Separation rate follows an exogenous AR(1) process

The Model: Bargaining framework

- The value to the family of an employed worker receiving wage W_i : $V^E(W_i)$
- The value to the family of an unemployed worker receiving an UE benefit b : U
- Family's surplus from having its member employed at wage W_i rather than unemployed: $\Delta(W_i) = V^E(W_i) - U$
- The value of a labour firm matched to a worker who receives wage W_i : $J(W_i)$
- Right-To-Manage (RTM): firms unilaterally decide how many hours to employ: the bargaining variable is thus the wage rate, which satisfies

$$W^* = \arg \max_{W_i} [\Delta(W_i)]^\eta [J(W_i)]^{1-\eta}$$

$\therefore \eta =$ bargaining power of workers (families, possibly time-varying: follows, in logs, and exog. AR(1) process)

The Model: Vacancy posting

- Free entry into the vacancy posting market: ex ante value of a vacancy is zero
 - real vacancy costs equal, in equilibrium, the value of the labour firm

$$\kappa = q \left\{ \beta_{+1} \left[\gamma J_{+1} \left(W \left[\Pi^{\xi_w} \bar{\Pi}^{1-\xi_w} \right] \right) + (1 - \gamma) J_{+1} \left(W_{+1}^* \right) \right] \right\}$$

∴ newly started jobs subject to the same Calvo wage adjustment mechanism

- ∴ wages are indexed for steady state inflation as well as deviations from it
- (Log-)Vacancy posting costs generated by an AR(1) process

The Model: policy

- FiPo: government (log-)expenditure generated by an exogenous AR(1) process
- Government cash flow constraint

$$\underbrace{t + \frac{D}{P} + (\epsilon^S - 1) x^L}_{\text{source of funds}} = \underbrace{ub + \frac{D_{-1}}{P_{-1}} R_{-1} \epsilon_{-1}^b + g}_{\text{use of funds}}$$

∴ cost push shock modelled as a lump sum tax \implies does not enter the economy's resource constraint

- MoPo: CB controls the risk free wholesale interest rate on nominal bonds; Taylor-type interest rate rule

$$\ln R = \text{cons} + \gamma_R \ln R_{-1} + \gamma_{\Delta y} \Delta \ln y + (1 - \gamma_R) [\gamma_\pi \tilde{\pi} + \gamma_y \tilde{y}] + \ln \epsilon^R$$

The Model: market clearing

- Retail output: allocated to private and public consumption as well as vacancy posting activity and fixed overhead costs of producing labour goods

$$y = c + g + \kappa v + n\Phi^L$$

- $y = \left[\int \left(y_j^d \right)^{\frac{\varepsilon-1}{\varepsilon}} dj \right]^{\frac{\varepsilon}{\varepsilon-1}} ; y_j = l_j^d ; y_j = y_j^d = \left(\frac{p_j}{P} \right)^{-\varepsilon} y ;$

$$l^d = \int l_j^d dj = z \int^{1-u} h_i^\alpha di$$

- retailer packages wholesale goods; wholesale production of firm j matches its demand; total demand for labour good equal supply

Calibration: data and comparison to US

- Using Euro Area data from AWM database on: output, inflation, nominal interest rate, aggregate wage costs, wages per employee as well as hourly wages
- Proxies for Euro Area data: hours per employee and vacancies
 - two sources: total hours worked annually from KLEMS; interpolated using GDP and vacancy data from ECB (2002, coverage: 60%)
 - German data for hours and vacancies
 - ie. Euro Area and German business cycles fully synchronized
- Compare business cycle data (2nd moments) from US:
 - US somewhat more volatile at business cycle frequencies
 - apart from wages and inflation, Euro Area data more sensitive to business cycle movement
 - in the US: wages are acyclical, inflation less sensitive to the business cycle

Calibration: fixing parameters

- Calibrated fairly uncontroversially
 - estimated persistence in labour good productivity low relative to government expenditure and premium shock (0.64 vs. 0.79 and 0.85)
 - estimated MoPo shock least volatile
 - benchmark calibration imposes absence of price and wage indexation
 - steady state UE rate is 9.1 % which is the average in the sample; this is pretty high and should be checked against independent estimates of long-term UE rate
- Model simulation vs data:
 - largest discrepancy in the correlation of the interest rate with output; in the model interest rate roughly acyclical, in the data procyclical
 - also, using Euro Area proxies indicates that in the model hourly wages less volatile than in the data and roughly acyclical (data: procyclical), while hours are more volatile and more procyclical than in the data

- More flexible LM:
 - more frequent price revisions
 - lower hiring costs/vacancy posting costs
 - lower UE benefits
 - lower bargaining power of workers
- Wage channel, RTM and EB:
 - EB: wages affect firms' rmc only through the hiring incentives in the extensive margin
 - RTM: direct effect on firms' rmc + a separate effect via the mpl

LM rigidities and MoPo: adjustment frequency important

- Average duration of wage contracts - Calvo parameter - affects the dynamics of macrovariable
 - by and large: after an expansionary MoPo shock convergence of the economy quicker under more frequent wage revisions, though eg. inflation shows stronger response
 - also, apart from the real wage and inflation, less rigid nominal wages reduce volatility of macrovariables
- Apart from LM dynamics, lower hiring/vacancy/separation costs, lower UE benefits or lower bargaining power of workers do not seem to affect post MoPo shock macrodynamics much
- The same appears to be true for job-related fixed costs (overhead costs etc.)

- The data is informative of some of the parameters
 - Taylor-rule: mean of the prior for output growth is zero, positive in the posterior
 - there is less habit persistence in the posterior
 - there is less indexation of wholesale non-optimised prices in the posterior
 - nominal wages are somewhat less rigid than the prior suggests
 - serial correlation structure of the shocks is in the posterior notably different from the prior
 - generally more persistent than priors suggest, but bargaining power of workers almost white noise
 - also, apart from the bargaining power of workers, shocks to the exogenous AR(1) processes are much less volatile than the priors suggest

Comments: smaller ones

- The paper is very long, more than 60 pages
- Contains a lot of different things and details
- Calibrates the model and estimates it
 - focusing more on estimating the model and using calibrated value to advice setting priors would be my preference
- Some of the estimation results challenge understanding:
 - in particular, volatility of the shocks: priors and posteriors are completely different (apart from bargaining power of workers)
 - the difference can be as large as two orders of magnitude
- Flexibility of nominal wages (and prices) can also be increased via indexation
 - estimation results suggest that, relative to the priors, the degree of wage and price indexaton falls as price and wage revisions become more frequent in the posterior

Comments: bigger ones (I think)

- That wage rigidity important under RTM, not under EB (Krause - Lubik) not entirely clear, although authors try give the argument
- Trigari (2006):

$$w_t = \eta \left(\frac{xmpl_t}{\alpha} + \frac{\kappa \theta_t}{\lambda_t h_t} \right) + (1 - \eta) \left(\frac{mrs_t}{1 + \phi} + \frac{b}{h_t} \right) \quad \text{EB}$$

$$w_t = \chi_t \left(\frac{xmpl_t}{\alpha} + \frac{\kappa \theta_t}{\lambda_t h_t} \right) + (1 - \chi_t) \left(\frac{mrs_t}{1 + \phi} + \frac{b}{h_t} \right) \\ + \chi_t (1 - s_t) \frac{k}{\lambda_t q_t} \left(1 - \frac{1 - \chi_t}{\chi_t} \frac{\chi_{t+1}}{1 - \chi_{t+1}} \right) \quad \text{RTM}$$

- χ depends, in addition to the bargaining power of the parties, on the net marginal benefit from an increase in the wage to a worker and a firm
- So, the form of the two first terms is the same, but the last term in RTM marks an important difference?

Comments: feel disappointed, after all!

- Two elegant, increasingly popular set of models: LM search models and DSGE macromodels
- LM search models, here and more generally, appear to be able to account well for LM dynamics
- But: although we have here a rich set of parameters related to the structure and institutional set up of LMs, what matters for the transmission of MoPo is WAGE RIGIDITY
- Over time, different models have come to the same conclusion; actually much of macro and MoPo analysis rests on this particular feature of wage behaviour
- So: what is the value added of building fairly complex models of LM behaviour if many of the features of these models are basically of no consequence for MoPo transmission?

Comments: LM search models not easily amenable to macroanalysis

- Furthermore: less rigid nominal wages (more frequent optimal revisions), more volatile inflation; cf. simple demand-supply analysis
 - but: is this what CBs want?
 - not sure whether this exercise really explains or, better yet, justifies ECB's focus on LM behaviour in its pursuit of inflation and overall macro stability!?!L
 - Lucas critique: endogenous indexation MoPo (Gray 1978, H. Siu 2008 ...), nominal rigidity reduced under more volatile monetary environment (mon. uncertainty)
- To reiterate: LM models highly useful when accounting for LM dynamics, but maybe LM search models are not easily amenable to macroanalysis
- Anyway: very interesting exercise and the paper is surely worth reading

THANKS