

Money Talks: Information and Monetary Policy

Marie Hoerova

ECB

Cyril Monnet

FRB Philadelphia

Ted Temzelides

Rice U.

BIS/ECB Workshop on “Monetary Policy and Financial
Stability”

September 11, 2009

The views expressed are solely those of the authors.

Motivation

- Swedish experience: Rapid rise in housing prices

Motivation

- Swedish experience: Rapid rise in housing prices
 - Riskbank expressed concerns publicly throughout 2005

Motivation

- Swedish experience: Rapid rise in housing prices
 - Riskbank expressed concerns publicly throughout 2005
 - yet, 10% growth in the 3rd quarter of 2005

Motivation

- Swedish experience: Rapid rise in housing prices
 - Riskbank expressed concerns publicly throughout 2005
 - yet, 10% growth in the 3rd quarter of 2005
- Minutes of the Executive Board monetary policy meeting, December 2005: Raising the repo rate by 25 b.p.

“would also function as a *signal* that could subdue house price trends and household indebtedness”

Motivation

- Swedish experience: Rapid rise in housing prices
 - Riskbank expressed concerns publicly throughout 2005
 - yet, 10% growth in the 3rd quarter of 2005
- Minutes of the Executive Board monetary policy meeting, December 2005: Raising the repo rate by 25 b.p.

“would also function as a *signal* that could subdue house price trends and household indebtedness”

- Interest rates raised gradually from January 2006 onward → slowdown in house prices

Motivation

- Swedish experience: Rapid rise in housing prices
 - Riskbank expressed concerns publicly throughout 2005
 - yet, 10% growth in the 3rd quarter of 2005
- Minutes of the Executive Board monetary policy meeting, December 2005: Raising the repo rate by 25 b.p.

“would also function as a *signal* that could subdue house price trends and household indebtedness”

- Interest rates raised gradually from January 2006 onward → slowdown in house prices
- Deeds need to complement words!

Research questions

- How can a central bank effectively communicate its info about fundamentals to the private sector?

Research questions

- How can a central bank effectively communicate its info about fundamentals to the private sector?
- What is the role of monetary policy as
 - a tool for information revelation?
 - a coordination device?

Research questions

- How can a central bank effectively communicate its info about fundamentals to the private sector?
- What is the role of monetary policy as
 - a tool for information revelation?
 - a coordination device?
- Why do central banks typically follow policies that lead to positive average inflation levels?

What do we do?

- Study monetary policy as a tool for credible info transmission by the central bank (CB)

What do we do?

- Study monetary policy as a tool for credible info transmission by the central bank (CB)
- Economic environment:
 - aggregate risk about fundamentals; information dispersed

What do we do?

- Study monetary policy as a tool for credible info transmission by the central bank (CB)
- Economic environment:
 - aggregate risk about fundamentals; information dispersed
 - money essential in facilitating trade

What do we do?

- Study monetary policy as a tool for credible info transmission by the central bank (CB)
- Economic environment:
 - aggregate risk about fundamentals; information dispersed
 - money essential in facilitating trade
 - externalities on the aggregate level

What do we do?

- Study monetary policy as a tool for credible info transmission by the central bank (CB)
- Economic environment:
 - aggregate risk about fundamentals; information dispersed
 - money essential in facilitating trade
 - externalities on the aggregate level
- The CB has info about fundamentals → how to reveal it?

What do we get?

- Announcements

What do we get?

- Announcements
 - costless... but not credible

What do we get?

- Announcements

- costless... but not credible
- the CB and individuals have differing incentives

What do we get?

- Announcements
 - costless... but not credible
 - the CB and individuals have differing incentives
- Interest rate changes

What do we get?

- Announcements

- costless... but not credible
- the CB and individuals have differing incentives

- Interest rate changes

- credible... yet introduce a distortion

What do we get?

- Announcements

- costless... but not credible
- the CB and individuals have differing incentives

- Interest rate changes

- credible... yet introduce a distortion
- enable more socially efficient investment

What do we get?

■ Announcements

- costless... but not credible
- the CB and individuals have differing incentives

■ Interest rate changes

- credible... yet introduce a distortion
- enable more socially efficient investment
- → monetary policy as an optimal balance of this tradeoff

What do we get?

- Announcements

- costless... but not credible
- the CB and individuals have differing incentives

- Interest rate changes

- credible... yet introduce a distortion
- enable more socially efficient investment
- → monetary policy as an optimal balance of this tradeoff

- Changes in the interest rate need not be large to be effective

The environment

- Based on Berentsen and Monnet (2008), Lagos and Wright (2005)

The environment

- Based on Berentsen and Monnet (2008), Lagos and Wright (2005)
- Time t discrete

The environment

- Based on Berentsen and Monnet (2008), Lagos and Wright (2005)
- Time t discrete
- Infinitely lived agents, discount factor β

The environment

- Based on Berentsen and Monnet (2008), Lagos and Wright (2005)
- Time t discrete
- Infinitely lived agents, discount factor β
- Benevolent CB serves for one period and can:
 - print money
 - make loans to the private sector
 - make announcements

The environment

- Two types of agents: investors and consumers

The environment

- Two types of agents: investors and consumers
- Each period: three stages 0, 1, and 2

The environment

- Two types of agents: investors and consumers
- Each period: three stages 0, 1, and 2
- Three goods:
 - stage 0: an investment good k , uncertain return θ^2 per unit
 - stage 1: good q
 - stage 2: good z

Preferences and technology

- Investment good:
 - cost of investment: $\frac{k_i^2}{2}$
 - utility of consumption: $\theta^2 k_i$

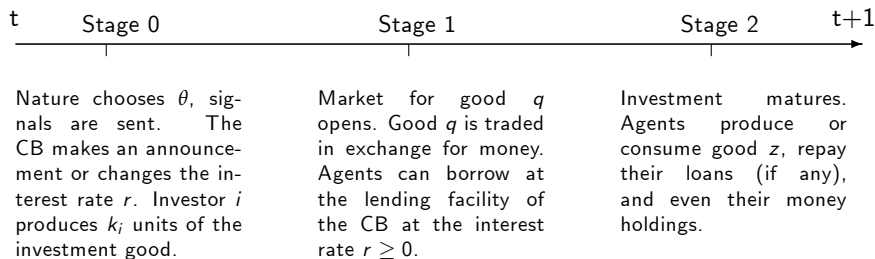
Preferences and technology

- Investment good:
 - cost of investment: $\frac{k_i^2}{2}$
 - utility of consumption: $\theta^2 k_i$
- Stage-1 good:
 - cost of production: q
 - utility of consumption: $u(q)$

Preferences and technology

- Investment good:
 - cost of investment: $\frac{k_i^2}{2}$
 - utility of consumption: $\theta^2 k_i$
- Stage-1 good:
 - cost of production: q
 - utility of consumption: $u(q)$
- Stage-2 good:
 - linear utility of consumption (cost of production)
 - $\rightarrow$ agents use Stage 2 to equalize money holdings

Timeline



Benchmark: Fundamentals observable

- Planner max period- t social welfare:

$$W(k_i, \theta) = \frac{1}{2} \left[u(q) - q + \int \theta^2 k_i di - \int \frac{k_i^2}{2} di \right]$$

Benchmark: Fundamentals observable

- Planner max period- t social welfare:

$$\begin{aligned} W(k_i, \theta) &= \frac{1}{2} \left[u(q) - q + \int \theta^2 k_i di - \int \frac{k_i^2}{2} di \right] \\ &= \frac{1}{2} \left[u(q) - q + \theta^2 K - \frac{K^2}{2} - \int \frac{(k_i - K)^2}{2} di \right] \end{aligned}$$

Benchmark: Fundamentals observable

- Planner max period- t social welfare:

$$\begin{aligned} W(k_i, \theta) &= \frac{1}{2} \left[u(q) - q + \int \theta^2 k_i di - \int \frac{k_i^2}{2} di \right] \\ &= \frac{1}{2} \left[u(q) - q + \theta^2 K - \frac{K^2}{2} - \int \frac{(k_i - K)^2}{2} di \right] \end{aligned}$$

- Optimum: $k_i^* = K^* = \theta^2$ and $u'(q^*) = 1$

Benchmark: Fundamentals observable

- Planner max period- t social welfare:

$$\begin{aligned} W(k_i, \theta) &= \frac{1}{2} \left[u(q) - q + \int \theta^2 k_i di - \int \frac{k_i^2}{2} di \right] \\ &= \frac{1}{2} \left[u(q) - q + \theta^2 K - \frac{K^2}{2} - \int \frac{(k_i - K)^2}{2} di \right] \end{aligned}$$

- Optimum: $k_i^* = K^* = \theta^2$ and $u'(q^*) = 1$

- Decentralization using cash:

- agents can borrow from the CB at $r \geq 0$ at stage 1
- Friedman rule is optimal: $r = 0$ for all states

Fundamentals uncertain

- State θ_t drawn from (improper) uniform over $(-\infty, \infty)$

Fundamentals uncertain

- State θ_t drawn from (improper) uniform over $(-\infty, \infty)$
- i.i.d. over time

Fundamentals uncertain

- State θ_t drawn from (improper) uniform over $(-\infty, \infty)$
- i.i.d. over time
- Signals:
 - CB receives signal $y_t = \theta_t + \eta_t$, $\eta_t \sim N\left(0, \frac{1}{\alpha}\right)$

Fundamentals uncertain

- State θ_t drawn from (improper) uniform over $(-\infty, \infty)$
- i.i.d. over time
- Signals:
 - CB receives signal $y_t = \theta_t + \eta_t$, $\eta_t \sim N\left(0, \frac{1}{\alpha}\right)$
 - agent i receives signal $x_{it} = \theta_t + \varepsilon_{it}$, $\varepsilon_{it} \sim N\left(0, \frac{1}{\delta}\right)$

Fundamentals uncertain

- State θ_t drawn from (improper) uniform over $(-\infty, \infty)$
- i.i.d. over time
- Signals:
 - CB receives signal $y_t = \theta_t + \eta_t$, $\eta_t \sim N\left(0, \frac{1}{\alpha}\right)$
 - agent i receives signal $x_{it} = \theta_t + \varepsilon_{it}$, $\varepsilon_{it} \sim N\left(0, \frac{1}{\delta}\right)$
 - $\theta_t, \eta_t, \varepsilon_{it}$ independent

Fundamentals uncertain

- State θ_t drawn from (improper) uniform over $(-\infty, \infty)$
- i.i.d. over time
- Signals:
 - CB receives signal $y_t = \theta_t + \eta_t$, $\eta_t \sim N\left(0, \frac{1}{\alpha}\right)$
 - agent i receives signal $x_{it} = \theta_t + \varepsilon_{it}$, $\varepsilon_{it} \sim N\left(0, \frac{1}{\delta}\right)$
 - $\theta_t, \eta_t, \varepsilon_{it}$ independent
- CB's tools: announcements and changes of r

Signaling CB's information: Announcements

- Suppose y is observable but α is not

Signaling CB's information: Announcements

- Suppose y is observable but α is not
- CB announces α and sets $r = 0$ (Friedman rule):

Signaling CB's information: Announcements

- Suppose y is observable but α is not
- CB announces α and sets $r = 0$ (Friedman rule):
 - an individual investor chooses k_i given x_i, y, α :

$$-\frac{k_i^2}{2} + E \left[\max_q -q + W(k_i, m + pq, 0, \theta) \right]$$

Signaling CB's information: Announcements

- Suppose y is observable but α is not
- CB announces α and sets $r = 0$ (Friedman rule):
 - an individual investor chooses k_i given x_i, y, α :

$$-\frac{k_i^2}{2} + E \left[\max_q -q + W(k_i, m + pq, 0, \theta) \right]$$

- CB maximizes social welfare given y and α :

$$E \left[u(q) - q + \theta^2 K - \frac{K^2}{2} - \int \frac{(k_i - K)^2}{2} di \right]$$

Signaling CB's information: Announcements

- If $\alpha = 0$, $\delta = 0$, or $\alpha = \infty$, then the CB announces α truthfully.

Signaling CB's information: Announcements

- If $\alpha = 0$, $\delta = 0$, or $\alpha = \infty$, then the CB announces α truthfully.
- For $0 < \alpha < \infty$ and $0 < \delta < \infty$, there is an $\varepsilon > 0$ s. t. announcing $\alpha_L = \alpha_H - \varepsilon$ is preferred by the CB to announcing α_H .

Signaling CB's information: Announcements

- If $\alpha = 0$, $\delta = 0$, or $\alpha = \infty$, then the CB announces α truthfully.
- For $0 < \alpha < \infty$ and $0 < \delta < \infty$, there is an $\varepsilon > 0$ s. t. announcing $\alpha_L = \alpha_H - \varepsilon$ is preferred by the CB to announcing α_H .
- Intuition:
 - lower α_a increases dispersion of individual investment levels

Signaling CB's information: Announcements

- If $\alpha = 0$, $\delta = 0$, or $\alpha = \infty$, then the CB announces α truthfully.
- For $0 < \alpha < \infty$ and $0 < \delta < \infty$, there is an $\varepsilon > 0$ s. t. announcing $\alpha_L = \alpha_H - \varepsilon$ is preferred by the CB to announcing α_H .
- Intuition:
 - lower α_a increases dispersion of individual investment levels
 - but: lower α_a increases mean investment

Signaling CB's information: Announcements

- If $\alpha = 0$, $\delta = 0$, or $\alpha = \infty$, then the CB announces α truthfully.
- For $0 < \alpha < \infty$ and $0 < \delta < \infty$, there is an $\varepsilon > 0$ s. t. announcing $\alpha_L = \alpha_H - \varepsilon$ is preferred by the CB to announcing α_H .
- Intuition:
 - lower α_a increases dispersion of individual investment levels
 - but: lower α_a increases mean investment
- No equilibrium where the CB announces its precision truthfully and the investors use the announcement $\rightarrow$ Talk is cheap!

Signaling CB's information: Monetary policy

- Precisions $\{\alpha_L, \alpha_H\}$, $\alpha_L < \alpha_H$. The CB signals through MP:
 $r(\alpha) > 0$

Signaling CB's information: Monetary policy

- Precisions $\{\alpha_L, \alpha_H\}$, $\alpha_L < \alpha_H$. The CB signals through MP:
 $r(\alpha) > 0$
- $r(\alpha_L)$ s.t. α_H -type indifferent between $(r = 0, \alpha_a = \alpha_H)$ and $(r = r(\alpha_L), \alpha_a = \alpha_L)$

Signaling CB's information: Monetary policy

- Precisions $\{\alpha_L, \alpha_H\}$, $\alpha_L < \alpha_H$. The CB signals through MP:
 $r(\alpha) > 0$
- $r(\alpha_L)$ s.t. α_H -type indifferent between $(r = 0, \alpha_a = \alpha_H)$ and $(r = r(\alpha_L), \alpha_a = \alpha_L)$
- Then, $k_i = E[\theta^2 \mid \alpha_L, y, x_i]$ and $u'(q) = 1 + r(\alpha_L)$

Signaling CB's information: Monetary policy

- Precisions $\{\alpha_L, \alpha_H\}$, $\alpha_L < \alpha_H$. The CB signals through MP:
 $r(\alpha) > 0$
- $r(\alpha_L)$ s.t. α_H -type indifferent between $(r = 0, \alpha_a = \alpha_H)$ and $(r = r(\alpha_L), \alpha_a = \alpha_L)$
- Then, $k_i = E[\theta^2 \mid \alpha_L, y, x_i]$ and $u'(q) = 1 + r(\alpha_L)$
- Since $r(\alpha_L) > 0$, $u'(q) = 1 + r(\alpha_L) > 1$ and $q < q^*$

Signaling CB's information: Monetary policy

- Precisions $\{\alpha_L, \alpha_H\}$, $\alpha_L < \alpha_H$. The CB signals through MP:
 $r(\alpha) > 0$
- $r(\alpha_L)$ s.t. α_H -type indifferent between $(r = 0, \alpha_a = \alpha_H)$ and $(r = r(\alpha_L), \alpha_a = \alpha_L)$
- Then, $k_i = E[\theta^2 \mid \alpha_L, y, x_i]$ and $u'(q) = 1 + r(\alpha_L)$
- Since $r(\alpha_L) > 0$, $u'(q) = 1 + r(\alpha_L) > 1$ and $q < q^*$
- $\rightarrow$ Investors take CB's info into account but q is distorted

Signaling CB's information: Monetary policy

- Precisions $\{\alpha_L, \alpha_H\}$, $\alpha_L < \alpha_H$. The CB signals through MP:
 $r(\alpha) > 0$
- $r(\alpha_L)$ s.t. α_H -type indifferent between $(r = 0, \alpha_a = \alpha_H)$ and $(r = r(\alpha_L), \alpha_a = \alpha_L)$
- Then, $k_i = E[\theta^2 \mid \alpha_L, y, x_i]$ and $u'(q) = 1 + r(\alpha_L)$
- Since $r(\alpha_L) > 0$, $u'(q) = 1 + r(\alpha_L) > 1$ and $q < q^*$
- $\rightarrow$ Investors take CB's info into account but q is distorted

To signal or not to signal?

- Choice between costly signaling and pooling

To signal or not to signal?

- Choice between costly signaling and pooling
- Pooling: agents use $\bar{\alpha} = \pi\alpha_L + (1 - \pi)\alpha_H$ and the CB sets $r(\bar{\alpha}) = 0$

To signal or not to signal?

- Choice between costly signaling and pooling
- Pooling: agents use $\bar{\alpha} = \pi\alpha_L + (1 - \pi)\alpha_H$ and the CB sets $r(\bar{\alpha}) = 0$
- If agents' expectations are far away from the truth, costly signaling is preferred to costless pooling

Credible interest rate changes

- Let $\alpha_H = 60$, $\alpha_L = 50$, $\pi(\alpha = \alpha_H) = 0.5$, $\delta = 70$

Credible interest rate changes

- Let $\alpha_H = 60$, $\alpha_L = 50$, $\pi(\alpha = \alpha_H) = 0.5$, $\delta = 70$
- For $CRRA = 1$, credible info transmission achieved with $r = 27$ b.p.

Credible interest rate changes

- Let $\alpha_H = 60$, $\alpha_L = 50$, $\pi(\alpha = \alpha_H) = 0.5$, $\delta = 70$
- For $CRRA = 1$, credible info transmission achieved with $r = 27$ b.p.
- For $CRRA = 4$, credibility achieved with $r = 54$ b.p.

Concluding remarks

- Effects of MP on the yield curve: Ellingsen and Söderström (2001)

Concluding remarks

- Effects of MP on the yield curve: Ellingsen and Söderström (2001)
 - MP reveals info about fundamentals or about preferences

Concluding remarks

- Effects of MP on the yield curve: Ellingsen and Söderström (2001)
 - MP reveals info about fundamentals or about preferences
 - this paper: explanation of why info is revealed through MP instead of announcements

Concluding remarks

- Effects of MP on the yield curve: Ellingsen and Söderström (2001)
 - MP reveals info about fundamentals or about preferences
 - this paper: explanation of why info is revealed through MP instead of announcements
- MP in the presence of information frictions:
 - Weiss (1980), Barro and Gordon (1983), King, Lu and Pasten (2008) ...

Concluding remarks

- Effects of MP on the yield curve: Ellingsen and Söderström (2001)
 - MP reveals info about fundamentals or about preferences
 - this paper: explanation of why info is revealed through MP instead of announcements
- MP in the presence of information frictions:
 - Weiss (1980), Barro and Gordon (1983), King, Lu and Pasten (2008) ...
 - this paper: does not rely on reputation building by a long-lived CB

Concluding remarks

- Effects of MP on the yield curve: Ellingsen and Söderström (2001)
 - MP reveals info about fundamentals or about preferences
 - this paper: explanation of why info is revealed through MP instead of announcements
- MP in the presence of information frictions:
 - Weiss (1980), Barro and Gordon (1983), King, Lu and Pasten (2008) ...
 - this paper: does not rely on reputation building by a long-lived CB

Concluding remarks

- Monetary economy with
 - dispersed information and externalities

Concluding remarks

- Monetary economy with
 - dispersed information and externalities
 - CB has a credibility issue → signaling role for MP

Concluding remarks

- Monetary economy with
 - dispersed information and externalities
 - CB has a credibility issue → signaling role for MP
 - info transmission involves a tradeoff

Concluding remarks

- Monetary economy with
 - dispersed information and externalities
 - CB has a credibility issue → signaling role for MP
 - info transmission involves a tradeoff
 - MP affects expectations and has real effects

Concluding remarks

- Monetary economy with
 - dispersed information and externalities
 - CB has a credibility issue $\rightarrow$ signaling role for MP
 - info transmission involves a tradeoff
 - MP affects expectations and has real effects
- Extensions:
 - Signaling both y and α
 - Correlated signals
 - Other instruments

Thank you!

Decentralization using cash

- Money M provided by the CB, growth rate γ

Decentralization using cash

- Money M provided by the CB, growth rate γ
- In stage 1, agents can borrow money from the CB at $r \geq 0$

Decentralization using cash

- Money M provided by the CB, growth rate γ
- In stage 1, agents can borrow money from the CB at $r \geq 0$
- In stage 2, loans I repaid; the CB redistributes profits from lending:

Decentralization using cash

- Money M provided by the CB, growth rate γ
- In stage 1, agents can borrow money from the CB at $r \geq 0$
- In stage 2, loans l repaid; the CB redistributes profits from lending:

$$M_{+1} = M + T + (1 + r) l - \tau$$

where T is such that $M_{+1} = \gamma M$

Decentralization using cash

- Money M provided by the CB, growth rate γ
- In stage 1, agents can borrow money from the CB at $r \geq 0$
- In stage 2, loans l repaid; the CB redistributes profits from lending:

$$M_{+1} = M + T + (1 + r)l - \tau$$

where T is such that $M_{+1} = \gamma M$

- Stationary equilibria: $\phi M = \phi_{+1} M_{+1}$, ϕ real price of money

Decentralization using cash

- Money M provided by the CB, growth rate γ
- In stage 1, agents can borrow money from the CB at $r \geq 0$
- In stage 2, loans l repaid; the CB redistributes profits from lending:

$$M_{+1} = M + T + (1 + r)l - \tau$$

where T is such that $M_{+1} = \gamma M$

- Stationary equilibria: $\phi M = \phi_{+1} M_{+1}$, ϕ real price of money

Decentralization using cash

- Discounted lifetime utility entering Stage 2:

$$\begin{aligned} W(k, m, l; \theta) &= \max_{z, m_{+1}} \{-z + \beta EV(m_{+1}; \theta)\} \\ \text{s.t. } \phi m_{+1} &= z + \theta^2 k + \phi m - \phi(1+r)l + \phi\tau + \phi T \end{aligned}$$

Decentralization using cash

- Discounted lifetime utility entering Stage 2:

$$\begin{aligned} W(k, m, l; \theta) &= \max_{z, m_{+1}} \{-z + \beta EV(m_{+1}; \theta)\} \\ \text{s.t. } \phi m_{+1} &= z + \theta^2 k + \phi m - \phi(1+r)l + \phi\tau + \phi T \end{aligned}$$

- Expected discounted lifetime utility entering Stage 0:

$$\begin{aligned} V(m) &= \frac{1}{2} \max_{k_i} \left\{ -\frac{k_i^2}{2} + E \left[\max_q -q + W(k_i, m + pq, 0, \theta) \right] \right\} \\ &\quad + \frac{1}{2} E \left[\max_{q, l \text{ s.t. } pq \leq m+l} u(q) + W(0, m + l - pq, l, \theta) \right] \end{aligned}$$

Stages

- Stage 0: Investment
 - islands isolated, investment k made

Stages

- Stage 0: Investment

- islands isolated, investment k made

- Stage 1: Special goods market

- all islands together, competitive pricing
- anonymity $\rightarrow$ money essential

Stages

■ Stage 0: Investment

- islands isolated, investment k made

■ Stage 1: Special goods market

- all islands together, competitive pricing
- anonymity $\rightarrow$ money essential

■ Stage 2: General market

- return θ^2 per unit of k realized, consumed
- good z traded
- frictionless Walrasian market