

505495-2026 - Result

Germany – Recruitment services – PRO-2249868231 Executive Search Services

OJ S 139/2026 22/07/2026

Contract or concession award notice – standard regime - Change notice
Services

1. Buyer

1.1. Buyer

Official name: European Central Bank

Email: procurement@ecb.europa.eu

Legal type of the buyer: EU institution, body or agency

Activity of the contracting authority: Economic affairs

2. Procedure

2.1. Procedure

Title: PRO-2249868231 Executive Search Services

Description: In order to attract top talent for leadership and professional roles, which is diverse in particular with regard to genders and European Union nationalities, the ECB wished to enter into Contracts with search companies which have an extensive expertise in international search for leadership and professional roles. The European Central Bank (ECB) was seeking through this open procedure suppliers for the provision of international executive search services for leadership roles (lot 1) and for professional roles (lot 2). The ECB awards a framework agreement (the 'Framework agreement') to the three suppliers offering the best value for money for the duration of four years in each lot.

Procedure identifier: c24e5a09-4dfe-467b-9f73-9c16dc8e21e9

Previous notice: 465af2b9-882f-4c05-8134-41640f268156-01

Internal identifier: PRO-2249868231

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

Main features of the procedure: The tender procedure was conducted in accordance with Decision ECB/2016/2 laying down the rules on procurement (as amended), available at <https://www.ecb.europa.eu/ecb/legal/1001/procurement/html/index.en.html> And in EUR-Lex: <https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX:02016D0002-20200501>.

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79600000 Recruitment services

Additional classification (cpv): 79000000 Business services: law, marketing, consulting, recruitment, printing and security

2.1.2. Place of performance

Postal address: Sonnemannstrasse 22 Sonnemannstrasse 22

Town: Frankfurt am Main

Postcode: 60314

Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)

Country: Germany

2.1.3. Value

Maximum value of the framework agreement: 5 000 000,00 EUR

2.1.4. General information

Legal basis:

Other

<http://data.europa.eu/eli/dec/2016/245/2020-05-01> - Consolidated text: Decision (EU) 2016 /245 of the European Central Bank of 9 February 2016 laying down the rules on procurement (ECB/2016/2) (recast)

5. Lot

5.1. Lot: LOT-0001

Title: The provision of international search services for executive and professional levels

Description: Lot 1 encompasses searches for the below mentioned sample of leadership roles that could be requested: • Chief Services Officer (salary band M) • Director General (salary band L), Deputy Director General (salary band K), Director (salary band K), Head of Division (salary band J), Deputy Head of Division (salary band I), Head of Section (salary band I) • Other managerial or non-managerial positions with leadership responsibilities

Internal identifier: Lot 1 - International executive search services

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79600000 Recruitment services

Additional classification (cpv): 79000000 Business services: law, marketing, consulting, recruitment, printing and security

Options:

Description of the options: The contract is not subject to renewal.

5.1.2. Place of performance

Town: Frankfurt am Main

Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)

Country: Germany

5.1.3. Estimated duration

Duration: 48 Months

5.1.5. Value

Maximum value of the framework agreement: 3 000 000,00 EUR

5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

5.1.10. Award criteria

Criterion:

Type: Quality

Description: Quality of the technical offer

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 40

Criterion:

Type: Price
Description: Financial offer
Category of award weight criterion: Weight (percentage, exact)
Award criterion number: 60

5.1.15. Techniques

Framework agreement:

Framework agreement, partly without reopening and partly with reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Mediation organisation: The European Ombudsman

Review organisation: European Central Bank - Procurement Review Body of the European Central Bank, c/o Legal Advice Team

Information about review deadlines: Within 10 days of receipt of the notification in accordance with Article 34(1) or the first sentence of Article 34(3) of Decision ECB/2016/2 laying down the rules on public procurement. Further requirements are outlined in Article 39 of this Decision. A complaint to the European Ombudsman does not affect the deadline for lodging appeals.

Organisation providing additional information about the procurement procedure: European Central Bank

Organisation providing offline access to the procurement documents: European Central Bank

Organisation providing more information on the review procedures: European Central Bank

5.1. Lot: LOT-0002

Title: The provision of international search services for executive and professional levels

Description: Lot 2 encompasses searches for the below mentioned sample of professional roles that could be requested: • (Senior) Team lead or Lead Expert (salary band H) • (Principal /Senior) Expert (salary band F/G)

Internal identifier: Lot 2 - International professional search services

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79600000 Recruitment services

Additional classification (cpv): 79000000 Business services: law, marketing, consulting, recruitment, printing and security

Options:

Description of the options: The contract is not subject to renewal.

5.1.2. Place of performance

Town: Frankfurt am Main

Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)

Country: Germany

5.1.3. Estimated duration

Duration: 48 Months

5.1.5. Value

Maximum value of the framework agreement: 2 000 000,00 EUR

5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

5.1.10. Award criteria

Criterion:

Type: Quality

Description: Quality of the technical offer

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 40

Criterion:

Type: Price

Description: Financial offer

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 60

5.1.15. Techniques

Framework agreement:

Framework agreement, partly without reopening and partly with reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Mediation organisation: The European Ombudsman

Review organisation: European Central Bank - Procurement Review Body of the European Central Bank, c/o Legal Advice Team

Information about review deadlines: Within 10 days of receipt of the notification in accordance with Article 34(1) or the first sentence of Article 34(3) of Decision ECB/2016/2 laying down the rules on public procurement. Further requirements are outlined in Article 39 of this Decision. A complaint to the European Ombudsman does not affect the deadline for lodging appeals.

Organisation providing additional information about the procurement procedure: European Central Bank

Organisation providing offline access to the procurement documents: European Central Bank

Organisation providing more information on the review procedures: European Central Bank

6. Results

Maximum value of the framework agreements in this notice: 5 000 000,00 EUR

6.1. Result lot identifier: LOT-0001

Winner selection status: At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement: 3 000 000,00 EUR

6.1.2. Information about winners

Winner:

Official name: SRI Executive Search Ltd

Tender:

Tender identifier: Lot 1 - first ranked - SRI

Identifier of lot or group of lots: LOT-0001

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: Lot 1 - First ranked - SRI

Title: LOT 1 - First ranked - SRI

Date of the conclusion of the contract: 13/07/2026

The contract is awarded within a framework agreement: no

Winner:

Official name: OXFORD HUMAN RESOURCE CONSULTANTS LIMITED

Tender:

Tender identifier: Lot 1 - second ranked - Oxford

Identifier of lot or group of lots: LOT-0001

The tender was ranked: yes

Rank in the list of winners: 2

Subcontracting: No

Contract information:

Identifier of the contract: LOT 1 - 2nd ranked - Oxford

Title: LOT 1 - 2nd ranked - Oxford

Date of the conclusion of the contract: 15/07/2026

The contract is awarded within a framework agreement: no

Winner:

Official name: Korn Ferry (DE) GmbH

Tender:

Tender identifier: Lot 1 - third ranked - Korn Ferry

Identifier of lot or group of lots: LOT-0001

The tender was ranked: yes

Rank in the list of winners: 3

Subcontracting: No

Contract information:

Identifier of the contract: LOT 1 - 3rd ranked - Korn Ferry

Title: LOT 1 - 3rd ranked - Korn Ferry

Date of the conclusion of the contract: 13/07/2026

The contract is awarded within a framework agreement: no

6.1.4. Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders from tenders registered in countries outside of the European Economic Area

Number of tenders or requests to participate received: 1

Type of received submissions: Tenders from micro, small or medium tenderers

Number of tenders or requests to participate received: 1

Type of received submissions: Tenders from tenderers registered in other European Economic Area countries than the country of the buyer

Number of tenders or requests to participate received: 1

6.1. Result lot identifier: LOT-0002

Winner selection status: At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement: 2 000 000,00 EUR

6.1.2. Information about winners

Winner:

Official name: Alexander Mann Solutions GmbH

Tender:

Tender identifier: Lot 2 - first ranked - Alexander Mann

Identifier of lot or group of lots: LOT-0002

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: Lot 2 - first ranked - Alexander Mann

Title: Lot 2 - first ranked - Alexander Mann

Date of the conclusion of the contract: 13/07/2026

The contract is awarded within a framework agreement: no

Winner:

Official name: Michael Page International (Deutschland) GmbH

Tender:

Tender identifier: Lot 2 - second ranked - Michael Page

Identifier of lot or group of lots: LOT-0002

The tender was ranked: yes

Rank in the list of winners: 2

Subcontracting: No

Contract information:

Identifier of the contract: Lot 2 - second ranked - Michael Page

Title: Lot 2 - second ranked - Michael Page

Date of the conclusion of the contract: 20/07/2026

The contract is awarded within a framework agreement: no

Winner:

Official name: Korn Ferry (DE) GmbH

Tender:

Tender identifier: Lot 2 - third ranked - Korn Ferry

Identifier of lot or group of lots: LOT-0002

The tender was ranked: yes

Rank in the list of winners: 3

Subcontracting: No

Contract information:

Identifier of the contract: Lot 2 - third ranked - Korn Ferry

Title: Lot 2 - third ranked - Korn Ferry

Date of the conclusion of the contract: 13/07/2026

The contract is awarded within a framework agreement: no

6.1.4. Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 4

Type of received submissions: Tenders from tenders registered in countries outside of the European Economic Area

Number of tenders or requests to participate received: 0

Type of received submissions: Tenders from tenderers registered in other European Economic Area countries than the country of the buyer

Number of tenders or requests to participate received: 0

Type of received submissions: Tenders from micro, small or medium tenderers

Number of tenders or requests to participate received: 0

8. Organisations

8.1. ORG-0001

Official name: European Central Bank

Registration number: 0001

Postal address: Sonnemannstrasse 22

Town: Frankfurt am Main

Postcode: 60314

Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)

Country: Germany

Contact point: Central Procurement Office

Email: procurement@ecb.europa.eu

Telephone: +49 6913440

Internet address: <https://www.ecb.europa.eu>

Other contact points:

Official name: Procurement Review Body of the European Central Bank, c/o Legal Advice Team

Postal address: Sonnemannstrasse 22

Town: Frankfurt am Main

Postcode: 60314

Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)

Country: Germany

Contact point: Legal Advice Team

Email: LegalServices@ecb.europa.eu

Telephone: +49 6913440

Fax: +49 6913446886

Internet address: <http://www.ecb.europa.eu>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation providing offline access to the procurement documents

Review organisation

Organisation providing more information on the review procedures

8.1. ORG-0002

Official name: The European Ombudsman

Registration number: 0002

Postal address: 1 avenue du Président Robert Schuman, CS 30403

Town: Strasbourg

Postcode: 67001

Country subdivision (NUTS): Bas-Rhin (FRF11)

Country: France

Contact point: The European Ombudsman

Email: eo@ombudsman.europa.eu

Telephone: +33 388172313

Internet address: <https://www.ombudsman.europa.eu/en/home>

Roles of this organisation:

Mediation organisation

8.1. ORG-0003

Official name: OXFORD HUMAN RESOURCE CONSULTANTS LIMITED

Size of the economic operator: Large
Registration number: 06456325
Postal address: 46 WOODSTOCK ROAD
Town: OXFORD
Postcode: OX2 6HT
Country: United Kingdom
Email: hello@oxfordhr.com
Telephone: +44 1865985457

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

8.1. ORG-0004

Official name: SRI Executive Search Ltd
Size of the economic operator: Micro, small, or medium
Registration number: IE6321564Q
Postal address: 31 Westland Square
Town: Dublin
Postcode: D02 AW71
Country subdivision (NUTS): Dublin (IE061)
Country: Ireland
Email: contact@sri-executive.com
Telephone: +353 16675008

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

8.1. ORG-0005

Official name: Korn Ferry (DE) GmbH
Size of the economic operator: Large
Registration number: DE114178714
Postal address: Barckhausstrasse
Town: Frankfurt am Main
Postcode: 60325
Country subdivision (NUTS): Frankfurt am Main, Kreisfreie Stadt (DE712)
Country: Germany
Email: info@kornferry.de
Telephone: +49 69716700

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001, LOT-0002

8.1. ORG-0006

Official name: Alexander Mann Solutions GmbH
Size of the economic operator: Large
Registration number: DE239595031
Postal address: Rosenthaler Strasse 43-45
Town: Berlin
Postcode: 10178
Country subdivision (NUTS): Berlin (DE300)
Country: Germany

Email: bidteam@weareams.com

Telephone: +49 6975938800

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0002

8.1. ORG-0007

Official name: Michael Page International (Deutschland) GmbH

Size of the economic operator: Large

Registration number: DE162195971

Postal address: Hans-Böckler-Str. 33

Town: Düsseldorf

Postcode: 40476

Country subdivision (NUTS): Düsseldorf, Kreisfreie Stadt (DEA11)

Country: Germany

Email: tenderdeskgermany@michaelpage.com

Telephone: +49 211177220

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0002

10. Change

Version of the previous notice to be changed

:

465af2b9-882f-4c05-8134-41640f268156-01

Notice information

Notice identifier/version: 3ed8aab1-1b4e-4eab-895e-6cf97bddf0a5 - 01

Form type: Result

Notice type: Contract or concession award notice – standard regime

Notice subtype: 29

Notice dispatch date: 20/07/2026 13:13:44 (UTC+00:00) Western European Time, GMT

Languages in which this notice is officially available: English

Notice publication number: 505495-2026

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