Germany-Frankfurt-am-Main: Provision of Search Services for Executive and Professional Levels
2021/S 146-384540

Contract notice

Services

Legal Basis:
Directive 2014/24/EU

Section I: Contracting authority

I.1) Name and addresses
Official name: European Central Bank
Postal address: Sonnemannstrasse 22
Town: Frankfurt-am-Main
NUTS code: DE712 Frankfurt am Main, Kreisfreie Stadt
Postal code: 60314
Country: Germany
Contact person: Central Procurement Office
E-mail: procurement@ecb.europa.eu
Telephone: +49 69/13440
Fax: +49 69/13447110
Internet address(es):
Main address: http://www.ecb.europa.eu

I.3) Communication
The procurement documents are available for unrestricted and full direct access, free of charge, at: https://www.ecb.europa.eu/ecb/jobsproc/tenders/html/index.en.html
Additional information can be obtained from the abovementioned address
Tenders or requests to participate must be submitted electronically via: http://www.ecb.europa.eu/ecb/jobsproc/sourcing/html/index.en.html
Tenders or requests to participate must be submitted to the abovementioned address

I.4) Type of the contracting authority
European institution/agency or international organisation

I.5) Main activity
Economic and financial affairs

Section II: Object

II.1) Scope of the procurement

II.1.1) Title:
Provision of Search Services for Executive and Professional Levels
Reference number: PRO-006334

II.1.2) Main CPV code
79414000 Human resources management consultancy services

II.1.3) Type of contract
Services
II.1.4) **Short description:**
The European Central Bank (ECB) is seeking through this open procedure
1) Suppliers for the provision of international executive search services for leadership roles; and
2) Suppliers for the provision of search services for experienced professionals (the 'Deliverables'), and intends
to award framework contracts (the ‘Contract’) to the suppliers offering the best value for money.
In order to attract diverse top talent for leadership and professional roles, which is diverse in particular with
regard to of different genders and with different European Union nationalities, the ECB wishes to enter into
contracts with search companies which have an extensive expertise in international search for leadership and
professional roles.

II.1.5) **Estimated total value**
Value excluding VAT: 4 320 000.00 EUR

II.1.6) **Information about lots**
This contract is divided into lots: yes
Tenders may be submitted for all lots

II.2) **Description**
II.2.1) **Title:**
Executive Headhunting Services
Lot No: 1

II.2.2) **Additional CPV code(s)**
79600000 Recruitment services

II.2.3) **Place of performance**
NUTS code: DE712 Frankfurt am Main, Kreisfreie Stadt
Main site or place of performance:
The services will be mainly performed from the contractor's premises.

II.2.4) **Description of the procurement:**
The ECB intends to cover this procurement in 2 lots — Lot 1 for executive search and Lot 2 for professional
search — thereby awarding two pools of Contracts each with a duration of 3 years, extendable up to a
maximum of 4 years (subject to performance). The contracts shall start upon signature which is intended
for February 2022 for both lot 1 and 2. Each of these two contract pools will comprise of up to three service
providers where available.

II.2.5) **Award criteria**
Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) **Estimated value**
Value excluding VAT: 2 320 000.00 EUR

II.2.7) **Duration of the contract, framework agreement or dynamic purchasing system**
Duration in months: 36
This contract is subject to renewal: yes
Description of renewals:
Can be renewed once for a period of 12 months.

II.2.10) **Information about variants**
Variants will be accepted: no

II.2.11) **Information about options**
Options: no

II.2.13) **Information about European Union funds**
II.2.14) Additional information
The price estimate is a non-binding estimate and the actual service needs may vary.

II.2) Description

II.2.1) Title:
Professional Headhunting Services
Lot No: 2

II.2.2) Additional CPV code(s)
79600000 Recruitment services

II.2.3) Place of performance
NUTS code: DE712 Frankfurt am Main, Kreisfreie Stadt
Main site or place of performance:
The services will be mainly performed from the contractor's premises.

II.2.4) Description of the procurement:
The ECB intends to cover this procurement in 2 lots — Lot 1 for executive search and lot 2 for professional
search — thereby awarding two pools of Contracts each with a duration of 3 years, extendable up to a
maximum of 4 years (subject to performance). The contracts shall start upon signature which is intended
for February 2022 for both lot 1 and 2. Each of these two contract pools will comprise of up to three service
providers where available.

II.2.5) Award criteria
Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value
Value excluding VAT: 2 000 000.00 EUR

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system
Duration in months: 36
This contract is subject to renewal: yes
Description of renewals:
Can be renewed once for a period of 12 months.

II.2.10) Information about variants
Variants will be accepted: no

II.2.11) Information about options
Options: no

II.2.13) Information about European Union funds
The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) Additional information
The price estimate is a non-binding estimate and the actual service needs may vary.

Section III: Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on
professional or trade registers
List and brief description of conditions:
As stated in the procurement documents.

III.1.2) Economic and financial standing
Selection criteria as stated in the procurement documents

III.1.3) **Technical and professional ability**
Selection criteria as stated in the procurement documents

III.2) **Conditions related to the contract**

III.2.2) **Contract performance conditions:**
As stated in the procurement documents.

III.2.3) **Information about staff responsible for the performance of the contract**
Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

**Section IV: Procedure**

IV.1) **Description**

IV.1.1) **Type of procedure**
Open procedure

IV.1.3) **Information about a framework agreement or a dynamic purchasing system**
The procurement involves the establishment of a framework agreement
Framework agreement with several operators
Envisaged maximum number of participants to the framework agreement: 3

IV.1.8) **Information about the Government Procurement Agreement (GPA)**
The procurement is covered by the Government Procurement Agreement: no

IV.2) **Administrative information**

IV.2.2) **Time limit for receipt of tenders or requests to participate**
Date: 07/09/2021
Local time: 12:00

IV.2.3) **Estimated date of dispatch of invitations to tender or to participate to selected candidates**

IV.2.4) **Languages in which tenders or requests to participate may be submitted:**
English

IV.2.6) **Minimum time frame during which the tenderer must maintain the tender**
Duration in months: 6 (from the date stated for receipt of tender)

IV.2.7) **Conditions for opening of tenders**
Date: 07/09/2021
Local time: 12:01
Information about authorised persons and opening procedure:
Date indicated above is the first available date for opening.

**Section VI: Complementary information**

VI.1) **Information about recurrence**
This is a recurrent procurement: no

VI.2) **Information about electronic workflows**
Electronic invoicing will be accepted

VI.3) **Additional information:**
This tender procedure is conducted via the ECB’s electronic tendering system (e-tendering) which can be accessed via the following internet address:


If you have not used the ECB’s electronic tendering system before, you need to register via the above link (click on ‘Register’). Subsequently to the registration, you will receive an automated notification with your user credentials to log in (click on ‘Login’) and to access the tender documentation. Please note that:
— a registration to the above system is only required once and you can reuse your user credentials in all future procedures of the ECB which are conducted via the above system. Therefore, please keep your user credentials for the future;
— in case you should have participated in previous ECB tender procedure(s) in the past which were conducted via the ECB’s prior online system, you nevertheless need to register once to the ECB’s electronic tendering system under the above address;
— your mere registration does not constitute an application/tender. You must submit your application/tender via the ECB’s electronic tendering system as further instructed in the application/tender documentation.

The system reference number for the above procurement is: RFX-PT-2021-000044: Headhunting services.

To download the tender documents, log on to the ECB’s electronic tendering system with your login and password. Expand the field ‘Public Tenders – Upcoming Events’. Click on ‘Click to request an invitation to this event’ for the above procedure and close the new window which opens. Once the request is completed (this can take a few minutes), the status of the participation request will change to ‘Invited’ and the RFx documentation will be accessible via the RFx tab.

Under the above link you also find user guides for detailed information on how to use the system and contact details for technical support.

Should you require technical help when using the system, please contact the ECB’s technical support team at sourcing.support@ecb.europa.eu by quoting the reference number and the problem experienced.

Any other queries relating to this procurement procedure and the content of the procurement documentation shall be submitted as message via the ECB’s e-tendering system (under the tab ‘Discussion’).

The ECB endeavours to answer all queries as quickly as possible but cannot guarantee a minimum time response. The ECB shall not be bound to reply to queries received less than seven calendar days before the time-limit for the submission of tenders.

The tender procedure shall be open on equal terms to all natural or legal persons resident or located in the European Union and to all natural and legal persons resident or located in a country which has ratified the World Trade Organisation Agreement on Government Procurement or has concluded with the European Union a bilateral agreement on procurement under the conditions laid down in the said agreements.


This should be the right link which leads directly to the Decisions.


VI.4) Procedures for review

VI.4.1) Review body
Official name: Procurement Review Body of the European Central Bank, c/o Legal Advice Team
Postal address: Sonnemannstrasse 22
Town: Frankfurt-am-Main
Postal code: 60314
Country: Germany
Telephone: +49 6913440
Fax: +49 6913446886
Internet address: http://www.ecb.europa.eu

VI.4.2) **Body responsible for mediation procedures**
Official name: The European Ombudsman
Postal address: 1 avenue du Président Robert Schuman, CS 30403
Town: Strasbourg Cedex
Postal code: 67001
Country: France

VI.4.3) **Review procedure**
Precise information on deadline(s) for review procedures:
Within 10 days of receipt of the notification in accordance with Article 34(1) or the first sentence of Article 34(3)
of ECB Decision 2016/2 laying down the Rules on Public Procurement. Further requirements are outlined in
Article 39 of this Decision. A complaint to the European Ombudsman does not affect the deadline for lodging
appeals.

VI.4.4) **Service from which information about the review procedure may be obtained**
Official name: Central Procurement Office of the European Central Bank c/o Legal Advice Team
Postal address: Sonnemannstrasse 22
Town: Frankfurt-am-Main
Postal code: 60314
Country: Germany
E-mail: procurement@ecb.europa.eu
Telephone: +49 6913440
Fax: +49 6913447110
Internet address: http://www.ecb.europa.eu

VI.5) **Date of dispatch of this notice:**
19/07/2021