Germany-Frankfurt am Main: ECB - International executive search services (PRO-003061)
2018/S 044-095203

Contract award notice

Results of the procurement procedure

Services

Directive 2014/24/EU

Section I: Contracting authority

I.1) Name and addresses
European Central Bank
Sonnemannstrasse 22
Frankfurt am Main
60314
Germany
Contact person: Laura Eberts
Telephone: +49 69/13440
E-mail: procurement@ecb.europa.eu
Fax: +49 69/13447110
NUTS code: DE712
Internet address(es):
Main address: http://www.ecb.europa.eu

I.2) Joint procurement

I.4) Type of the contracting authority
European institution/agency or international organisation

I.5) Main activity
Economic and financial affairs

Section II: Object

II.1) Scope of the procurement

II.1.1) Title:
International executive search services (PRO-003061)
Reference number: PRO-003061

II.1.2) Main CPV code
79610000 - PA01

II.1.3) Type of contract
Services

II.1.4) Short description:
In order to attract top talent for leadership roles with different European Union nationalities, the European Central Bank (ECB) had been seeking for executive search companies which have an extensive expertise in international executive search for leadership roles.
II.1.6) **Information about lots**
This contract is divided into lots: no

II.1.7) **Total value of the procurement (excluding VAT)**
Value excluding VAT: 1 484 000.00 EUR

II.2) **Description**

II.2.1) **Title:**

II.2.2) **Additional CPV code(s):**

II.2.3) **Place of performance**
NUTS code: DE712
Main site or place of performance:
The services are provided mainly at the premises of the service provider.

II.2.4) **Description of the procurement:**
The European Central Bank (ECB) had been seeking through this open procedure suppliers for the provision of international executive search services for leadership roles and intends to award framework contracts to the suppliers offering the best value for money.
The contract performance encompasses:
— conducting international executive search to identify and attract highly qualified and potentially suitable candidates with EU nationality, who comply at least with the eligibility requirements of an ECB vacancy notice,
— attracting potential candidates, providing them with relevant information and motivating them to apply via ECB e-recruitment system by the closing date for applications.

II.2.5) **Award criteria**
Quality criterion - Name: Quality of the proposed methodology for addressing ECB international executive search needs / Weighting: 20
Quality criterion - Name: Quality of the proposed team with regard to international European reach, qualifications and experience / Weighting: 40
Price - Weighting: 40

II.2.11) **Information about options**
Options: no

II.2.13) **Information about European Union funds**
The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**
The total value of the procurement and the contracts indicated in this Contract Award Notice is an indicative non-binding spending estimate at the time of contract award. The actual value of the contracts may differ and will be determined by actual business needs.

**Section IV: Procedure**

IV.1) **Description**

IV.1.1) **Type of procedure**
Open procedure

IV.1.3) **Information about a framework agreement or a dynamic purchasing system**
The procurement involves the establishment of a framework agreement

IV.1.6) **Information about electronic auction**

IV.1.8) **Information about the Government Procurement Agreement (GPA)**
The procurement is covered by the Government Procurement Agreement: no

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure
Notice number in the OJ S: 2017/S 166-341074

IV.2.8) Information about termination of dynamic purchasing system

IV.2.9) Information about termination of call for competition in the form of a prior information notice

Section V: Award of contract

Contract No: 1
Title:
International executive search services (PRO-003061)
A contract/lot is awarded: yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract:
12/01/2018

V.2.2) Information about tenders
Number of tenders received: 8
Number of tenders received from SMEs: 3
Number of tenders received from tenderers from other EU Member States: 1
Number of tenders received from tenderers from non-EU Member States: 0
The contract has been awarded to a group of economic operators: no

V.2.3) Name and address of the contractor
Korn Ferry International GmbH
Barckhausstraße 12-14
Frankfurt
60325
Germany
NUTS code: DE712
The contractor is an SME: yes

V.2.4) Information on value of the contract/lot (excluding VAT)
Total value of the contract/lot: 989 000.00 EUR

V.2.5) Information about subcontracting

Section V: Award of contract

Contract No: 2
A contract/lot is awarded: yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract:
15/01/2018

V.2.2) Information about tenders
Number of tenders received: 8
Number of tenders received from SMEs: 3
Number of tenders received from tenderers from other EU Member States: 1
Number of tenders received from tenderers from non-EU Member States: 0
The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**
Egon Zehnder international GmbH
Berliner Freiheit 2
Berlin
10785
Germany
NUTS code: DE30
The contractor is an SME: no

V.2.4) **Information on value of the contract/lot (excluding VAT)**
Total value of the contract/lot: 330 000.00 EUR

V.2.5) **Information about subcontracting**

Section V: Award of contract

**Contract No:** 3
A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**
11/01/2018

V.2.2) **Information about tenders**
Number of tenders received: 8
Number of tenders received from SMEs: 3
Number of tenders received from tenderers from other EU Member States: 1
Number of tenders received from tenderers from non-EU Member States: 0
The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**
SRI Executive Search Ltd.
40 Grand Canal Street Upper
Dublin
4
Ireland
NUTS code: IE061
The contractor is an SME: yes

V.2.4) **Information on value of the contract/lot (excluding VAT)**
Total value of the contract/lot: 165 000.00 EUR

V.2.5) **Information about subcontracting**

Section VI: Complementary information

VI.3) **Additional information:**
The procurement procedure had been open on equal terms to all natural or legal persons resident or located in the European Union and to all natural and legal persons resident or located in a country which has ratified the World Trade Organisation Agreement on Government Procurement or has concluded with the European Union a bilateral agreement on procurement under the conditions laid down in the said agreements.

During the procurement procedure Tenderers shall not contact any other ECB staff members or organisations/persons working for the ECB with regard to this tender procedure than the person indicated in Section I.1). Tenderers shall also not contact potential competitors unless they intend to form a temporary grouping with them or to involve them as subcontractors. Any violation of this communication rule may lead to the exclusion of the Tenderer in question.

VI.4) Procedures for review

VI.4.1) Review body
Provision Review Body of the European Central Bank, c/o Legal Advice Team
Sonnemannstrasse 22
Frankfurt am Main
60314
Germany
Telephone: +49 6913440
Fax: +49 6913446886
Internet address: http://www.ecb.europa.eu

VI.4.2) Body responsible for mediation procedures
European Ombudsman
1 avenue du Président Robert Schuman
Strasbourg
67001
France

VI.4.3) Review procedure
Precise information on deadline(s) for review procedures:
15 days from the receipt of the information specified in Article 34(3) of ECB Decision 2016/2 laying down the Rules on Procurement or, if no information is requested, 15 days from the receipt of the notification to unsuccessful tenderers. Further requirements are outlined in Article 39 of this Decision. A complaint to the European Ombudsman does not affect the deadline for lodging appeals.

VI.4.4) Service from which information about the review procedure may be obtained
Central Procurement Office
Sonnemannstrasse 20
Frankfurt am Main
60314
Germany
Telephone: +49 6913440
Internet address: http://www.ecb.europa.eu

VI.5) Date of dispatch of this notice:
19/02/2018