EUROPEAN CENTRAL BANK

EUROSYSTEM

DIRECTORATE GENERAL CORPORATE SERVICES
CENTRAL PROCUREMENT DIVISION

Contact Person: Nelia Guerreiro   14/01/2021

For public tenders: Contract notice: 2020/S 251-626986

Procurement reference: PRO-005499 – Learning and Development Services in the field of Data Science, Computer Science and Information & Communications Technology

Questions & Answers
No. 03

Please find below the ECB's answers to the questions[1] submitted to date, which the ECB considers to be of general interest. These are communicated by the ECB to all the companies that have been invited to submit a tender.

Question	Answer
1. What is the allotted budget for this project?	1. As announced in the contract notice published in the EU Official Journal, the budget envisaged for 48 months of contract is EUR 1 500 000.
2. Do you have an online platform that could house the content and collect employee/student data?	2. The ECB does not have an online platform. The ECB does have a Learning Solution Platform which we use to register participants, but it cannot at present host learning material.
3. What is the estimated number of courses/programs you are wanting to have available?	3. We would like to offer at least 80% of the indicated topics. We estimate that we will offer each course on average 4 times a year pending on internal demand and the needs of the organisation.

---

[1] The questions may have been partially shortened and/or adapted in order to facilitate reading or for anonymisation purposes.

4. Can you please provide more clarity on your timeline/roadmap for the development and content creation?	4. We aim in offering the procured learning services in Q3 2021. The contract will be signed end of Q2 2021 so that we can start with the roll out and/or co-creation of content at the beginning of Q3 2021.
5. What percentage of the 4,000 population do you anticipate attending this program, and specifically the live training events?	5. We envisage that initially 10% of the population will have access to this offer and gradually this number to be increased over the next 3 years.
6. Are there any countries outside of Germany where live training would be delivered?	6. The on-site services would be mainly delivered in Frankfurt am Main and in exceptional cases delivered in local NCB/NCAs locations within the EU.
7. How many live training sessions would be delivered per year?	7. We aim in offering a blended approach covering both on-site classroom training and online learning. The exact number of on-site training courses will depend on the progress of the covid-19 pandemic and the decisions related to the return of staff at the premises.
8. What is your expectation on who would own the program IP?	8. When signing the Contract, the selected Tenderer transfers to the ECB, and the ECB accepts, all of its present and future transferable rights and claims in and to the Deliverables and in and to all documents, data, information, scripts, tools, presentations and other work results that the Contractor produces in performing the Deliverables either alone or together with third parties (together the 'Work results'), in each case as from the time when such rights are or will be created, so that the ECB becomes the owner of all such rights in the Work results. The Contractor shall remain the owner of all rights relating to documents, tools, methodologies, processes, ideas and know-how that the Contractor developed or owned prior to entering into the Contract or develops or acquires independently of the Deliverables ('Pre-existing deliverables'). Please indicate in case you would not allow ECB to own the program IP.
9. Within Data Science; what skills, technologies, etc are you focusing on?	9. The initial duration of the contract will be for three years with the possibility to extend for another year. This means that the provider(s) should be in place to

	cater for upcoming skills, market trends in addition to data science, programming, big data, machine learning and artificial intelligence, data visualisation, database management and data preparation and analysis.
10. Does a provider need to support all of these (i.e., CS, desktop, cyber, DS), or can they support just one?	10. Please indicate which of these formats you are able to support.
11. Would you accept reference contracts from work delivered in 2020? As well as previous years. We delivered some work during last year which we feel would be particularly relevant.	11. For ensuring equal treatment, we will evaluate only the information for the years 2017, 2018 and 2019.
12. Are you happy for us to include more detail on customer references than allowed in the table. For example, further information about the project and work undertaken?	12. For ensuring equal treatment, we will evaluate only the requested information.
13. I am referring to the end of the Annex 2 - Response Form – page 6 of 6. Can you please confirm which signatures do you expect in the boxes?	13. In the respective boxes we expect the declared authorized signatories of the individuals declared under point 2.2 of the form. There is no particular order of signature (left-right) and if there is only one declared authorised signatory then only his/her signature is needed.
14. With regard to Annex 2 - Response Form, Section 4.2 Experience : you request to ' enclose reference certificates issued by your customers'. Can you clarify what you expect? Is this relevant if submitter answers "anonymous" at this stage in the reference table?	14. Please enclose any references (i.e. reviews, comments, feedback, etc.) provided by your clients on their past experience(s) with your company. This could be also submitted in an anonymous format.