

Directorate General Human Resources

Ref. 143100008 UPDATABLE

Contact persons:



Research shows¹ that the combination of certain words used in job descriptions hold women back from applying for positions for which they are qualified and suitable. Empirical studies on the effect of gender wording in vacancy notices found out that the combination of words used on job descriptions could influence the job seekers' behaviour: while women tend to spot gender bias in job postings, men are not sensitive to the language used in job advertisements. Since the Executive Board wishes to attract more female talent, DG/HR advises avoiding the combination of gender biased phrasing in job advertisements, and replacing them with alternative gender neutral expressions².

Gender biased words

We are looking for an ambitious Head of Section who will also lead XX related projects. The ideal candidate is a determined leader who constantly follows up on work progress of the team members and is confident working on tough assignments.

Alternative gender-neutral words

We are looking for a committed Head of Section who will also be responsible for XX related projects. The ideal candidate is a dedicated manager who follows and fosters team progress, and is comfortable working on challenging assignments.

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¹ http://gender-decoder.katmatfield.com/static/documents/Gaucher-Friesen-Kay-JPSP-Gendered-Wording-in-Job-ads.pdf

² http://gender-decoder.katmatfield.com/

Gender biased words to be avoided		Alternative gender neutral words to be used
Drives change	\rightarrow	Fosters/supports/creates change
The applicant should submit his application by	\rightarrow	A. The applicant should submit his / her application by B. Applicants should submit their applications by
Chairman, chairwomen	\rightarrow	Chair of
Master (noun)	\rightarrow	Expert (noun)
Is action-oriented	\rightarrow	Takes initiative
Is result-driven / focused on results	\rightarrow	Is proactive / goal-oriented/result-oriented/delivers high- quality results
Gets to the root of the problem quickly in order to determine areas of development	\rightarrow	Gets to the origin of the problem quickly in order to identify areas of development
Uses rigorous logic to analyse markets in order to determine appropriate strategies	\rightarrow	Looks for patterns and analogies when analysing markets in order to establish appropriate strategies
Positively impacts / models	\rightarrow	Positively shapes
Ambitious senior manager who is accountable for	\rightarrow	Committed senior manager who is responsible for
Directs/leads teams or project groups	\rightarrow	Manages/guides teams or project groups
Ensures accurate task control	\rightarrow	Follows and evaluates task progress
		Follows and fosters team members' progress
Consistently tracks / monitors team members' progress	\rightarrow	(please note that this recommendation refers to social interactions only; on the contrary, when monitoring a process or a task, the expression on the left side would be ok, i.e. tracks / monitors data)
Persuades others	\rightarrow	Convinces, inspires and motivates others / Communicates with others in a convincing and credible way

Asks intrusive questions	\rightarrow	Asks concrete / specific questions
Has strong communication and influencing skills	\rightarrow	Is a convincing communicator able to engage others
Speaks up	\rightarrow	Takes the initiative in a discussion
Brings up uncomfortable issues	\rightarrow	Handles sensitive issues
Has breakthrough ideas / thinking	\rightarrow	Has innovative ideas / thinking
Ensures compliance with the organisational goals	\rightarrow	Acts in compliance with the organisational goals
Builds capability of staff members	\rightarrow	Develops others / fosters talent
Builds coalitions	\rightarrow	Builds partnerships / relations
Customer impact	\rightarrow	Customer orientation
Uses expertise and knowledge from others	\rightarrow	Takes into account other's views / knowledge / expertise
Leverages from the diversity of experiences	\rightarrow	Makes best use of
Masters (verb)	\rightarrow	Learns, succeeds at, overcomes, expands his / her knowledge