

Crowding-Out or Mutual Co-Existence? Competitive Position of EU Members and China in the Global Market

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Topic and data

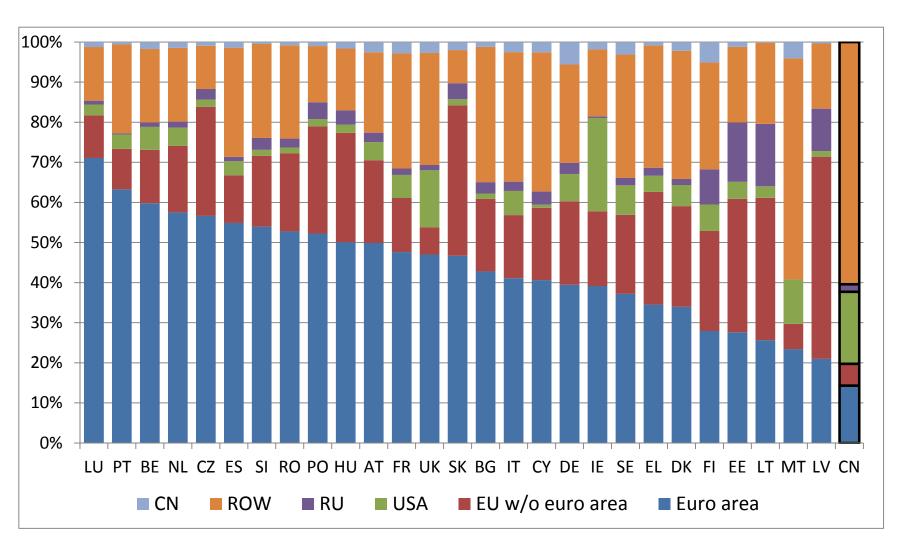
Topic: Is the emergence of China as trade competitor a threat to single EU countries?

- Dynamic Trade Link Analysis[®]
- China versus EU-27
- UN-COMTRADE
- 6-digit HS-level
- 1999 to 2011
- Matlap codes

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Dynamic Trade Link Analysis® – 1

Trade link: country A exports to a specific market B

Year 1	Year 2	Europe
1	1	ACTIVE
0	0	INACTIVE
0	1	ENTRY
1	0	EXIT

- Survival of trade link over at least two years
- At least one of the partners is active in that market
- Only third-country markets
- Number of trade links (not value)



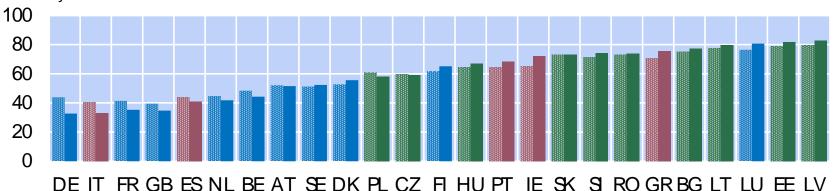
Dynamic Trade Link Analysis® – 2

Combinations	Type of competitive pressure
ACTIVE-inactive INACTIVE-active	No competition



No Competition (ACTIVE-inactive, INACTIVE-active)

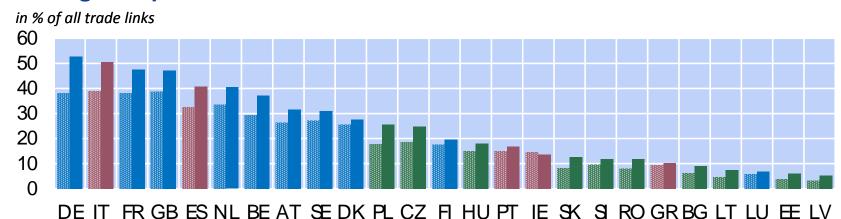
in % of all trade links



Source: UN COMTRADE, own calculations.

Shaded bars = 2001; solid bars = 2009.

Existing Competition (ACTIVE-active)

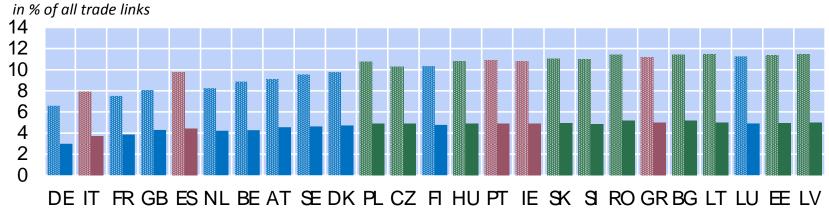


Source: UN COMTRADE, own calculations.

Shaded bars = 2001; solid bars = 2009.



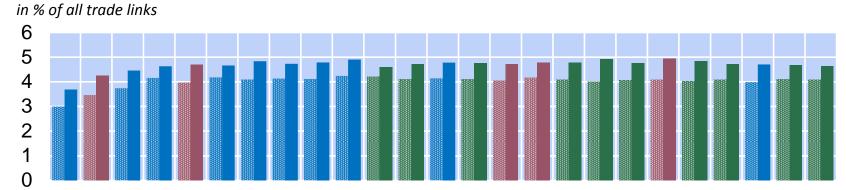
Conquering New Markets (ENTRY-inactive, INACTIVE-entry)



Source: UN COMTRADE, own calculations.

Shaded bars = 2001; solid bars = 2009.

Leaving Unpromising Markets (EXIT-inactive, INACTIVE-exit, EXIT-exit)



DE IT FR GB ES NL BE AT SE DK PL CZ FI HU PT IE SK SI RO GR BG LT LU EE LV

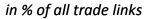
Source: UN COMTRADE, own calculations.

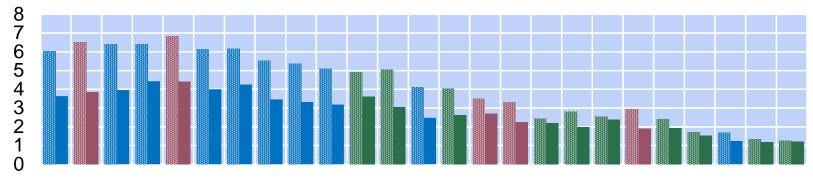
Shaded bars = 2001; solid bars = 2009.

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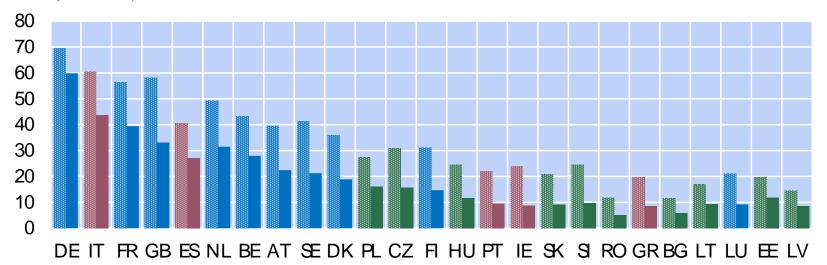
DE IT FR GB ES NL BE AT SE DK PL CZ FI HU PT IE SK SI RO GR BG LT LU EE LV

Source: UN COMTRADE, own calculations.

Shaded bars = 2001; solid bars = 2009.

Bilateral Competition: New competition from China

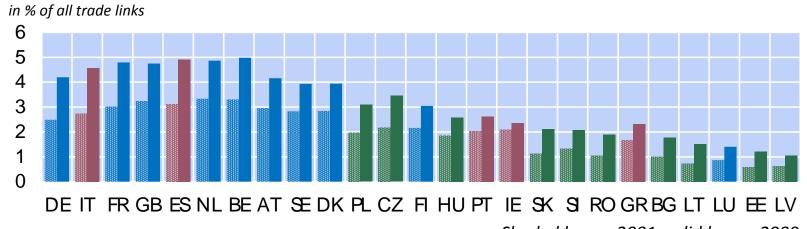
in % of "new competition" trade links



Source: UN COMTRADE, own calculations.

Shaded bars = 2001; solid bars = 2009.

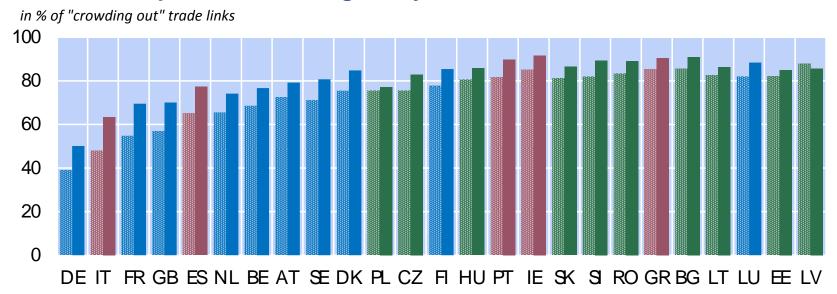
Crowding Out (EXIT-active, EXIT-entry, ACTIVE-exit, ENTRY-exit)



Source: UN COMTRADE, own calculations.

Shaded bars = 2001; solid bars = 2009.

Bilateral Competition: Crowding out by China

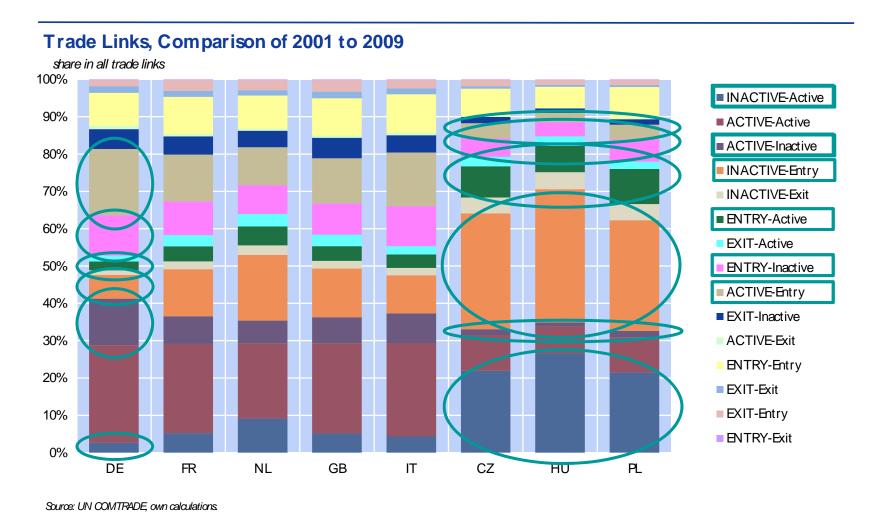


Source: UN COMTRADE, own calculations.

Shaded bars = 2001; solid bars = 2009.



Conclusions and Further Reseach



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Conclusions and further research

Dynamic Trade Link Analysis:

- New tool to investigate competitive pressure
- Direct competition more important for large countries
- New ventures typically successful
- Crowding-out effects small, but mostly China crowding out EU countries

Open issues:

- Extend analysis to BECs
- How to incorporate size effects / values?

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